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Auteur:
François Koulischer † ;
Pauline Perray ‡ ;
Thi Thu Huyen Tran §

COVID-19 and the Mortgage Market in Luxembourg*

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†University of Luxembourg, Department of Finance. Email: francois.koulischer@uni.lu

‡Institut national de la statistique et des études économiques du Grand-Duché de Luxembourg (STATEC).
Email: Pauline.Perray@statec.etat.lu

§Institut national de la statistique et des études économiques du Grand-Duché de Luxembourg (STATEC),
Email: Thi.Tran@ext.statec.etat.lu and University of Luxembourg, Department of Economics and Management.

COVID-19 and the Mortgage Market in Luxembourg*

François Koulischer[†] Pauline Perray[‡] Thi Thu Huyen Tran[§]

April 26, 2021

Abstract

With a ratio of household debt to gross disposable income above 150%, households in Luxembourg are among the most indebted in Europe. A high level of debt exacerbates the sensitivity of household net worth to changes in house prices which can increase the severity of economic downturns. In this note, we evaluate the implications of the COVID-19 crisis for the mortgage market in Luxembourg using data on the labour market, on government interventions as well as surveys of consumer finances (HFCS). Our conclusions are twofold. At the aggregate level, the Luxembourg mortgage market is relatively well placed to weather the shock because a large share of residents work in sectors that are less affected by the crisis such as the financial or government sectors. Our analysis of micro-level survey data however suggests that some segments of the population may be financially vulnerable to the COVID-19 shock.

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[†]University of Luxembourg, Department of Finance. Email: francois.koulischer@uni.lu

[‡]Institut national de la statistique et des études économiques du Grand-Duché de Luxembourg (STATEC). Email: Pauline.Perray@statec.etat.lu

[§]Institut national de la statistique et des études économiques du Grand-Duché de Luxembourg (STATEC), Email: Thi.Tran@ext.statec.etat.lu and University of Luxembourg, Department of Economics and Management.

1 Introduction

The residential real estate sector of Luxembourg is a source of systemic risk to financial stability, which may have the potential for serious negative consequences for the real economy.

ESRB, 22 September 2016.

How will the COVID-19 pandemic affect the mortgage market in Luxembourg? As emphasized by the European Systemic Risk Board (ESRB) in 2016¹, the indebtedness of households in Luxembourg is high. High household leverage can amplify negative shocks and further worsen potential downturns. Since the COVID-19 pandemic is a large negative shock to the economy, it is important to understand how the pandemic could affect the mortgage market in Luxembourg. In this note, we use a broad range of databases to shed a first light on this question. We review key facts on the financial situation of households, on the mortgage market and on the structure of the labour market. We then use data from the Household Finance and Consumption Survey (HFCS) to perform a stress test of household balance sheets. Our findings suggest that at the aggregate level the structure of the labour market for households living in Luxembourg could help attenuate the COVID-19 shock, since households who have mortgages in Luxembourg mostly work in sectors that are less affected by the pandemic. At the micro level, however, the stress test reveals substantial differences in the financial situations across households so that some households may be at risk of financial distress.

Like many countries around the world, Luxembourg has been affected by the COVID-19 pandemic. A first peak of 27 new daily infections per 100,000 inhabitants was reached in late March 2020.² The number of new infections then declined and remained broadly stable in the summer. In the fall, the country experienced an acceleration of infections which rose from 8 to 107 between October and November 2020. The situation in neighbouring countries has been broadly similar to that of Luxembourg, with new daily cases per 100,000 inhabitants peaking respectively at 30, 80 and 130 and in Germany, France and Belgium during the Fall of 2020.

To limit the spread of the virus, the government put in place a number of restrictions on economic and social activities. In March 2020, schools, restaurants and bars as well as non-essential retail trade and personal services were closed. A gradual easing of the measures took place in late April, with a partial reopening of schools and shops in May. Some restrictions remained in place through the summer and the measures were tightened again in the fall as the number of infections surged.

¹Warning of the ESRB, 22 September 2016.

²Seven day moving average. Source: ECDC.

The pandemic and the restrictions have had a substantial economic cost. The Luxembourg GDP fell by 7.6% year on year in the second quarter of 2020. The unemployment rate increased from 5.4% in February to 6.9% in May 2020. The high cost of the crisis has in turn increased the attention on potential vulnerabilities in the economy. With a ratio of household debt to disposable income above 150%, the high indebtedness of households is perhaps one of the main vulnerabilities of the Luxembourg economy. As emphasized by the warning of the ESRB (2016). House prices in Luxembourg are among the highest in Europe and grow at an accelerating pace from 6% per year in 2017 to 14.5% per year in 2020. The growth in house prices has been associated with a growth in household debt so that the debt to disposable income ratio of households in Luxembourg is now the third highest in the European Union.

High indebtedness of households can increase the cyclical nature of the business cycle. As households increase their leverage, their net worth becomes more sensitive to changes in house prices. A small decline in house prices can then strongly reduce the net worth of households, who in turn cut back on consumption to rebuild their balance sheet (Mian et al., 2013). House prices are also tightly linked to credit conditions so that changes in credit markets can amplify negative shocks (Favilukis et al., 2017).

In this note, we explore the implications of the COVID-19 shock for the Luxembourg mortgage market. Given the specificity of Luxembourg as a small open economy with a large share of workers commuting from neighbouring countries, our approach deliberately takes a reduced form. We gather a number of stylized facts from a broad array of databases to provide a first assessment of the impacts of the COVID-19 crisis on the financial wealth of households and the mortgage market in Luxembourg. In the first part, we discuss a number of features of the labour market, the government measures taken to fight COVID-19 as well as data on the banking sector. In line with studies of other economies, we find that the pandemic had a strong asymmetric impact across sectors. While requests for partial unemployment benefits from sectors such as finance or business services were limited, they were requested for more than 80% of workers in hospitality and catering and in the construction sector, and for around 50% of workers in industry at the height of the first lockdown in March 2020.

Given the strong asymmetric impact of COVID-19 across industries, we study more specifically how jobs are distributed across sectors (economic branches) in Luxembourg. Relative to the European Union, sectors that are less exposed to the pandemic, such as finance, have a higher weight (11% compared to only 2% in the EU), while industrial jobs for instance represent a smaller share of domestic employment (8% in Luxembourg, 16% in the EU). To study further the impact on the mortgage market, we then decompose employment into domestic and national employment. Domestic employment includes all workers employed by firms based in Luxembourg and national public institutions (excluding workers from international institutions). National employment instead includes the workers who live in Luxembourg. The distinction is important because the economy

of Luxembourg relies heavily on foreign commuters. Of the 465,000 workers working in Luxembourg, 200,000 (43%) commute in and out of the country every day. The residence of the workers is also important since the mortgage markets have remained, to a large extent, fragmented across national borders. A household buying a house in France or Germany is much more likely to take a mortgage from a French or German bank rather than from a bank in Luxembourg. To assess the risks for the Luxembourg mortgage market, we must therefore understand in which sectors the households living in Luxembourg actually work.

Heavily affected sectors such as industry, wholesale and retail trade, transport, hospitality and catering (Horesca) activities employ a large number of workers (142,000 or 31% of domestic employment), but only 39% of these workers live in Luxembourg³. In fact, public administrations, financial corporations and international bodies account for almost 50% of national employment (i.e. workers living in Luxembourg). These sectors were less exposed to the COVID-19 shock and workers living in Luxembourg may thus be less likely to enter financial distress.

In the second part of the paper, we use survey data from the Household Finance and Consumption Survey (HFCS) to perform a stress test of households in Luxembourg. The anonymised survey data includes the key balance sheet items of around 1,500 households living in Luxembourg. While the average balance sheet of households in Luxembourg is strong, we show that there is substantial heterogeneity in savings, wealth and income both across and within sectors of the economy. To assess the financial resilience of households, we compute a ‘Free savings rate’, defined as the cash flows generated by households after the payment of all expenses, taxes and housing related expenses such as mortgage reimbursements. We find that the average free savings rate of homeowners with a mortgage is 9%. There are, however, substantial differences in the free savings rate across sectors, from sectors such as ICT (Information and communications technologies) having high savings while households in the Horesca and Retail trade sector are more vulnerable to changes in income. We then perform a simple back of the envelope calculation. Based on figures on requests for partial unemployment benefits, we assume that a fraction of workers in each sector is hit by an income reduction of 20% to 40%. The 20% income reduction corresponds to the replacement rate offered by the partial unemployment scheme. The 40% income reduction corresponds to a more conservative scenario that could reflect for instance informal work, a reduction in variable income or the time-limits on unemployment benefits. Our figures suggest that around 0.93% - 2.2% home-owners with mortgages under full lock-down would become vulnerable with less than 3 months worth of liquid assets to cover their negative free savings cash flows.⁴

Overall, our results suggest that at the aggregate level the Luxembourg mortgage

³Respectively 34% in industry, 37% in trade, 41% in transportation and 51% in the Horesca in 2019.

⁴We consider only families whose head is currently employed as employees (which is at more than 80% of total households with mortgages). The number for self-employees with no specific sectors classified would be slightly different depending on how COVID-19 impacts on their areas.

market may be well placed to weather the COVID-19 shock. At the microeconomic level, however, there is substantial heterogeneity in the strength of household balance sheets.

Our note is related to several strands of the literature. The importance of the COVID-19 shock has spurred a substantial research effort to understand the economic impact of the COVID-19 pandemic. A number of studies have focused on the impact of COVID-19 on consumption (Gathergood et al., 2020; Baker et al., 2020). Focusing on the case of France, Bounie et al. (2020) find that the lockdowns were associated with a sharp drop in consumption and an increase in financial wealth. However, the impact of the lockdown was very heterogeneous across the income distribution. Specifically, they find an excess of savings of €50 billion for France, but also show that more than 50% of this excess “savings” accrued to households in the top deciles of the income distribution.

Our stress tests of the balance sheet of households in Luxembourg is related to the work of Giordana and Ziegelmeyer (2019). Like us, they use data from HFCS to explore the resilience of households to large economic shocks. A difference with our analysis is that, in our case, the sector of employment of the households plays a central role in the analysis. This is a key feature of the COVID-19 shock which was previously overlooked by prudential analyses of the mortgage market. Beine et al. (2020) study the impact of COVID-19 on the Luxembourg economy. They find that the most severe lockdown measures could reduce Luxembourg’s monthly output by 28 to 42% and that the COVID-19 crisis might lead to a permanent loss in output for Luxembourg.

The literature on COVID-19 and the real estate market has found a contrasted impact of the pandemic on the different types of properties. Gupta et al. (2021) find a “flattening of the curve” of real estate prices across geography. While center locations traded at a large premium relative to the periphery, the pandemic has reversed about 9% of the urban premium. In the case of Luxembourg, a study from Immotop (2020)⁵ stated that the announced median price increase for houses was higher for houses than for apartments during the first three quarters of 2020, whether in total or per m². Glumac et al. (2019) have shown a strong gradient of house prices, with houses close to the city center trading at higher prices relative to similar houses further in the periphery.

The paper is structured as follows. In section 2, we describe the sources and datasets that we analyse. We then provide in section 3 stylized facts on the household indebtedness and the mortgage market in Luxembourg. In section 4, we assess the extent of the COVID-19 shock and its impact on employment across sectors and on banks in Luxembourg. In section 5, we perform stress tests to estimate the COVID-19 shock on household balance sheets. Section 6 concludes.

⁵L’impact du Covid-19 sur les prix annoncés de l’immobilier au Luxembourg, <https://www.immotop.lu/dossiers/l-impact-du-covid-19-sur-les-prix-annonces-de-l-immobilier-au-luxembourg-n670.html>.

2 Data

To assess the extent and the impact of the COVID-19 shock, we gather a number of stylized facts from various databases. We first analyse the financial situation of households and the housing cost overburden before the sanitary crisis from the Survey on income and living conditions (SILC) carried out by the STATEC and the Household Finance and Consumption Survey (HFCS) of the Central Bank in Luxembourg (BCL). HFCS collects information on household assets, liabilities, income and consumption. We follow the evolution of COVID-19 cases in Luxembourg and in the neighbouring countries from the European Centre for Disease Prevention and Control and assess the impacts on the labour market. For the latter, we analysed the increase in the unemployment rate in Luxembourg and the requests for partial unemployment benefits by industry using data from the Comité de conjoncture and ADEM (Agence pour le développement de l'emploi). Given the strong asymmetric impact of COVID-19 across industries, we look at the jobs distribution across sectors in Luxembourg using data from the National accounts of STATEC and from the Labour Force Survey (LFS) to study more specifically workers who live in Luxembourg.

We evaluate the risks of the COVID-19 shock for the financial sector by assessing the balance sheet of the major retail banks in Luxembourg from Bankfocus and the evolution of mortgages and assets during the crisis from the ECB and BCL databases.

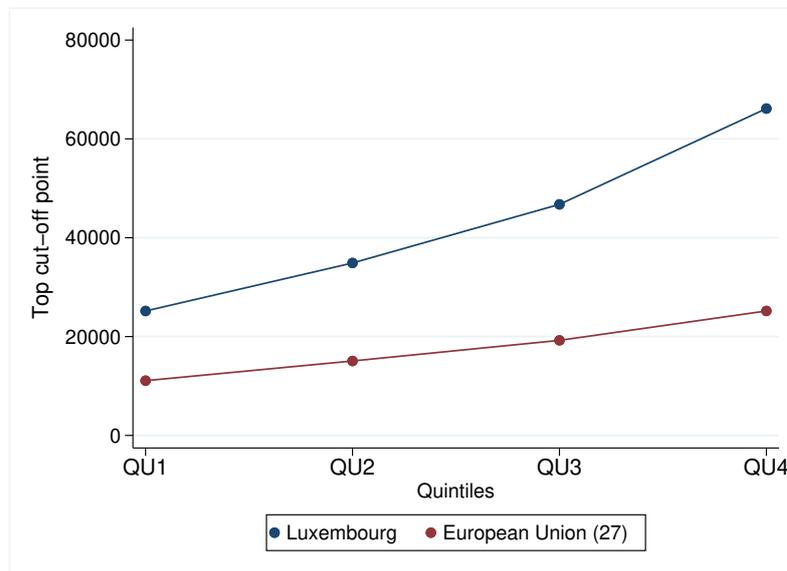
To evaluate the heterogeneous effects of COVID-19 effects across sectors, we analyse partial and full unemployment data from Luxembourg unemployment office ADEM and complement it with information of Social Security Office (IGSS - Inspection générale de la sécurité sociale). With this data, we compute the probability of losing a job or going into partial unemployment across sectors before the lockdown, under full lockdown and partial lockdown. Those measurements accurately reflect how the different industries have been affected by the stringent measures for preventing the COVID-19 outbreak.

We also use microdata from HFCS and SILC. HFCS provides insights into the economic behaviour and financial situation of households. Three waves are currently available for Luxembourg: Wave I in 2010, Wave II in 2014 and Wave III in 2018. However, the classification of ISCO (International Standard Classification of Occupations) in HFCS for Luxembourg is limited only to 1-digit major groups. It is limited when we want to map workers' seniority to their ability to work from home. Hence, we complement this analysis by using the data from SILC. SILC does not contain household wealth data, but it includes details on household 2-digit ISCO and NACE classification. In this paper, we use the latest data in SILC to analyze teleworking probability across sectors and the HFCS Wave III for computing Luxembourg Household Balance Sheet and perform our stress test under a heterogeneous shock of COVID-19.

3 The mortgage market before the COVID-19

We first review the financial and economic situation of households in Luxembourg before the COVID-19 shock. As shown in Figure 1, Households in Luxembourg earn on average twice as much as workers in the EU, according to the Eurostat survey on income and living conditions (EU SILC). This ratio is stable across the different quintiles of the distribution so that the relative inequality between the top and bottom quintiles are broadly similar in Luxembourg and the European Union. In absolute terms, however, there is a bigger gap between richer and poorer households in Luxembourg (around 40 000€ compared to 20 000€ on average in the EU).

Figure 1: National equivalised income across quintiles for Luxembourg and European Union (27)



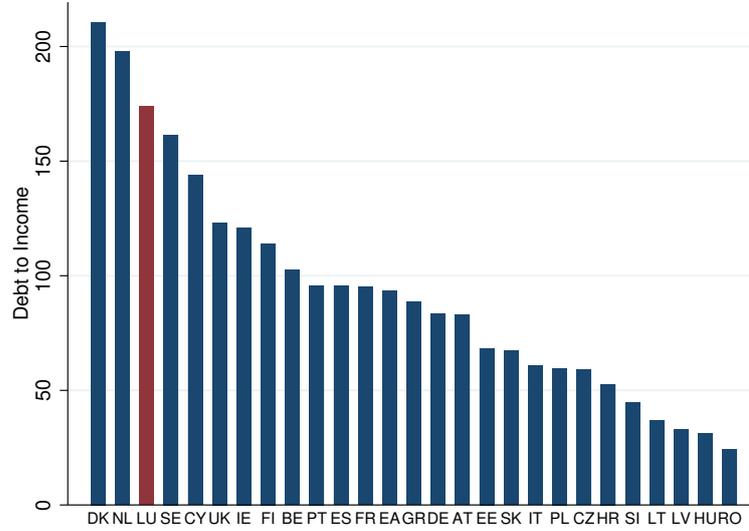
Notes: This figure shows the income of the top cut-off points of the first four quintiles of the income distribution in Luxembourg and the European Union. Figures are in euros. Source: Eurostat Survey on Income and Living Conditions, 2019.

According to the last Macroeconomic Imbalances Procedure of the European Commission, Luxembourg entered the COVID-19 crisis with no identified macroeconomic imbalances although with some risks related to increasing housing prices and household debt.⁶ As shown in Figure 2, the household debt to gross disposable income ratio was above 170% in 2018, the 3rd highest ratio in the EU after Denmark and the Netherlands, well above the average in the euro area (94%).

High household leverage can increase the procyclicality of the business cycle (Mian and Sufi 2009). If households have a lot of debt and very high leverage then their net worth becomes very sensitive to changes in house prices. If house prices decrease, this would lead to large negative impacts on the households' net worth. Zigrand (2020) highlighted

⁶European Commission. Macroeconomic Imbalances Procedure. https://ec.europa.eu/info/business-economy-euro/economic-and-fiscal-policy-coordination/eu-economic-governance-monitoring-prevention-correction/macroeconomic-imbalances-procedure_en

Figure 2: Household debt to disposable income in the European Union.



Source: Eurostat, 2018.

that 85% of wealth is tied up in housing in Luxembourg, “No other country comes close to that. If house prices go down, the wealth of the nation will go down.”⁷

In its Financial stability review (2020) the ECB explained that “In some countries, high household indebtedness makes the housing market even more vulnerable. A number of euro area countries have both household debt-to-disposable income ratios at or above 100% and increasing signs of overvaluation. A marked rise in unemployment could have a negative impact on debt servicing capacity, which might contribute to a price correction in the RRE [residential real estate] market. Whether these risks to RRE prices materialise will depend to a large extent on how far unemployment rises and how far future household income drops when support schemes are scaled back.” (ECB, 2020).

Over the last decade, house prices have increased faster than the average income in Luxembourg, the price to income ratio raising from around 85% in 2008 to more than 120% in the end of 2019 (see Figure 3). The price to rent ratio – which measures how it costs to own a house instead of renting it – has also grown steadily since 2010 (+40% points). House prices have surged (+98% since 2008) while average rents rose 45% on the same period. The price to rent ratio can warn of an overheating in the housing market.

Despite the crisis, house prices in Luxembourg grew strongly in 2020 (+14% over one year in the 3rd quarter of 2020 in Luxembourg, +5% in the euro area). The supports for house prices are still there in Luxembourg: few offers, low risk for investing and sustained demand supported by low interest rates. However, the decrease in consumer confidence and GDP, with tighter lending standards, and fading demand could lead to a slowdown in the euro area housing cycle.

⁷Zigrand Jean-Pierre, 2020. If house prices go down, the wealth of the nation will go down. *Delano*. December 2020. HFCS collects information on household assets, liabilities, income and consumption. <https://delano.lu/d/detail/news/if-house-prices-go-down-wealth-nation-will-go-down/212685>.

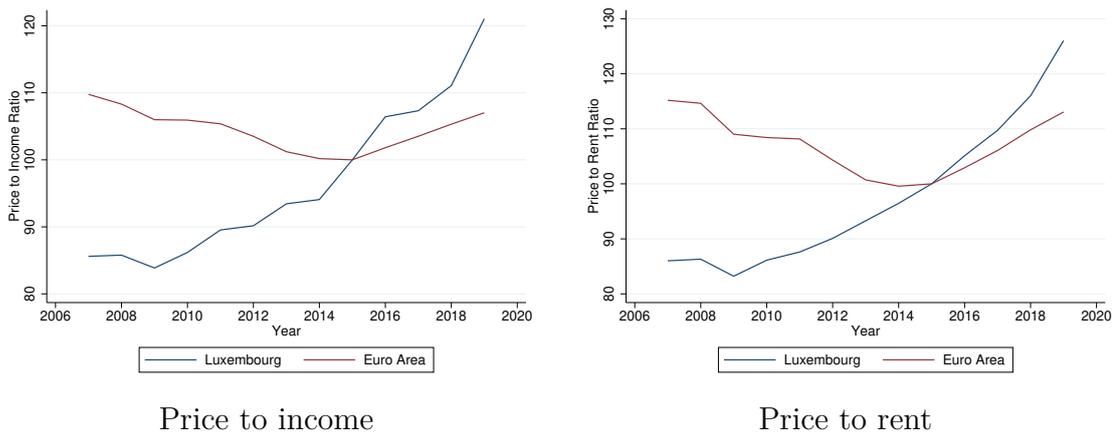
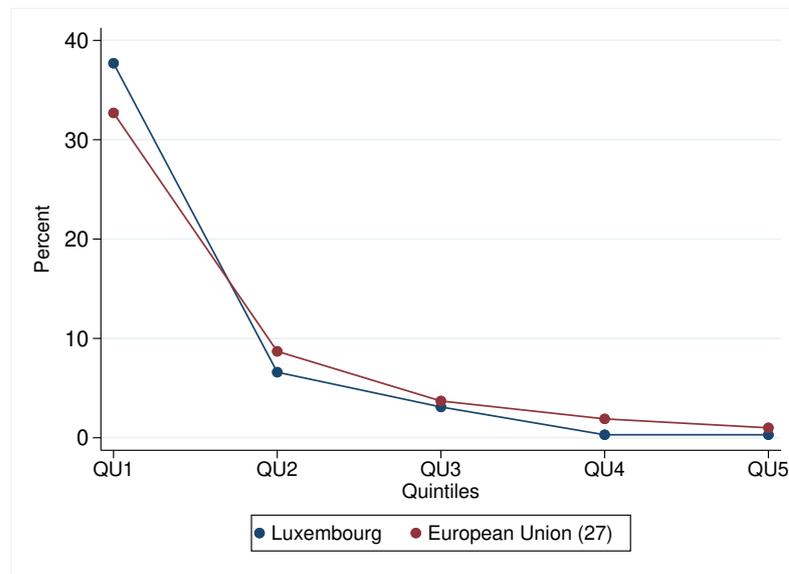


Figure 3: Price to income and price to rent ratios. Source: OECD, 2019q3.

With the sharp increase of price to income ratio, some households become overburdened by housing costs. Figure 4 shows that nearly 40% of low income households in Luxembourg are overburdened by housing costs, compared to 33% in the EU.

Figure 4: Housing cost overburden rate by income quintile for Luxembourg and European Union (27)



Source: Eurostat Survey on Income and Living Conditions, 2019.

Table 1 gives the characteristics of households with mortgage outstanding in Luxembourg from the Households finance and consumption survey (HFCS). The debt service to income ratio (DSTI) and loan to income ratio (LTI) vary significantly across the different income groups. The DSTI ratio – which measures how much households reimburse for their mortgage relative to how much they earn – varies from 15% for the 5th quintile to nearly 80% for the 1st quintile of households (with the lowest income). One should note that HFCS gives only a snapshot of households' situations. The banking sector's standard practice only grants mortgages to families with debt services not exceeding one-third of their total income. However, it mainly involves households' financial situations at the

Table 1: Household financial indicators by income groups

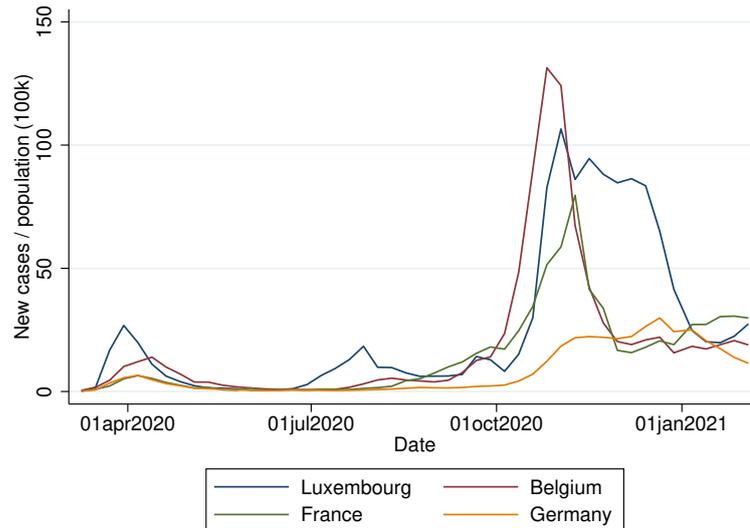
Income Group	Pop. share (%)	DSTI Mortgage	Loan to Income	Gross income
Quintile 1	2.0	0.79	14.18	25,301
Quintile 2	3.4	0.24	3.64	48,305
Quintile 3	5.8	0.24	3.14	72,067
Quintile 4	7.7	0.19	2.76	108,514
Quintile 5	8.0	0.15	1.73	210,132

Note: Authors own calculation from HFCS survey, Wave III (2018). We group household according to their total income quintiles, and then subset only those who are home-owners with mortgages. Housing tenure status is based on the current status of household's home main residence. The population share is respective to the whole population.

time of applying for a mortgage. Once given, a change in household's conditions does not alter the granting decision already made (except when they cannot continue servicing the mortgages). We see a substantial variation in DSTI within households for the first income quintiles ranging from 0.1 to 7.5, with an average of 0.79 and a median of 0.45. It is understandable for those households which experience a shock in income, i.e. from prolonged unemployment or bankruptcy from independent activities, but we could not confirm those from the HFCS data since it is not a panel data.

4 The COVID-19 shock

Figure 5: New daily COVID-19 cases in France, Belgium, Germany and Luxembourg (average over 7 days)



Source: ECDC.

In March 2020, European countries were forced to adopt containment measures to slow and mitigate the spread of the Coronavirus. This has meant shutting down many sectors of economic activity, either completely or partially. After a break in the summer,

the second wave of infections has led to strengthen sanitary restrictions again (for details, see Table 2).

Table 2: Timeline of COVID-19 Measures in Luxembourg in 2020

Date	Measures
Mar 16	Closure of schools, restaurants and bars, non-essential retail trade and personal services
Mar 23	Closure of construction sites and of passenger at Findel
Apr 20	Restarting of construction sites, DIY shops
May 04	Partial school reopening
May 11	Reopening of shops
May 25-29	Further reopening of schools, restaurants, passenger flights
Oct 30	Curfew (from 11 pm), new sanitary restrictions
Nov 26	Closure of restaurants and bars, cultural institutions, sport institutions
Dec 26	Curfew (from 9 pm), closure of schools, non-essential until 10 January

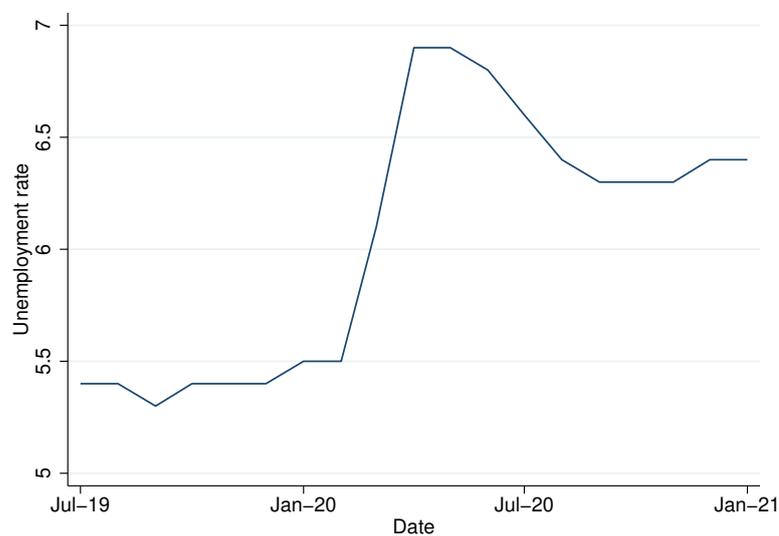
During the lockdown, the Luxembourg labour market suffered a rapid and substantial shock. Unemployment increased from 5.4% of the working population in February to 6.1% in March, especially following the closure of construction sites (Figure 6). New hires fell sharply with the containment (from 2,500 in February to around 800 in April), causing unemployment to rise to 6.9% of the working population in May. Between February and June 2020, recruitments fell by 15%, in particular for young people (-21% for those under 25 and -20% for those aged 25 to 35) (STATEC, 2020). At the same time, end of contracts fell even further (-19%), indicating a much lower turnover in the labor market than before the crisis.

With the relaxation of constraints, unemployment started to fall again (to 6.3% in October), but this trend has faded since the last quarter of 2020 and the rate is still around 1% point above its pre-crisis level. The number of unemployed has particularly increased among men and young people from the construction industry and the hospitality and catering (Horesca) sector.

The COVID-19 shock on employment differs significantly across the economic sectors. On the one hand, those most affected by the health crisis (Horesca, commerce, industry, transport) lost some 2,300 jobs between February and October 2020 (-1.6%, preliminary data). On the other hand, almost 4,800 jobs (+2.3%) have been created over this period in the health and social action sectors, education, public administration, construction, social services, information and communication and in the financial sector.

The partial unemployment scheme was the main measure for maintaining employment during the first containment and after. In April 2020, more than 13,000 companies had requested this state aid for more than 150,000 employees (see Figure 7). Without this aid, and by making the strong assumption that all the people concerned would have lost their jobs, unemployment would have doubled and employment would no longer increase (-3.2% instead of +1.6% in October)(STATEC, 2020).

Figure 6: Unemployment in Luxembourg



Sources: ADEM, STATEC (seasonally adjusted data).

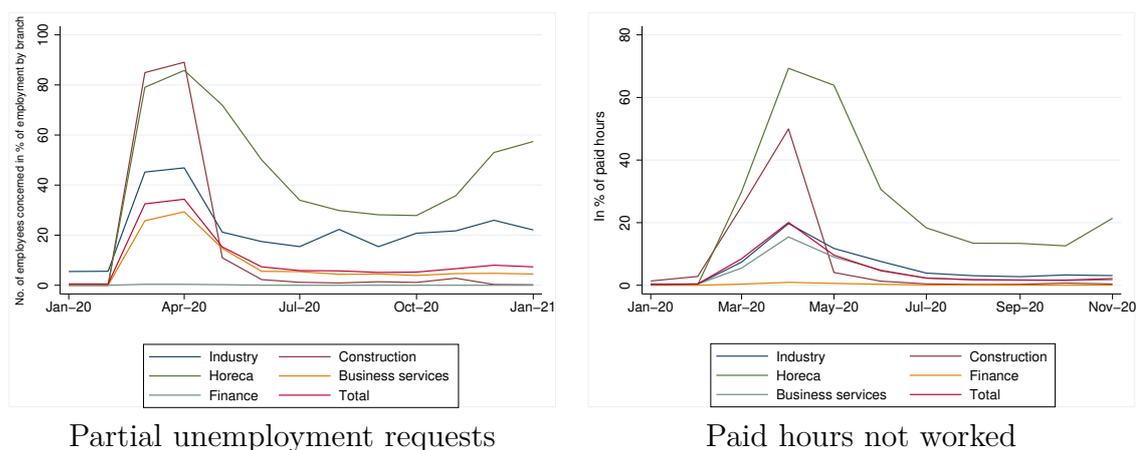


Figure 7: Requests for partial unemployment and paid hours not worked in Luxembourg. Sources: ADEM, Comité de conjoncture, IGSS, STATEC.

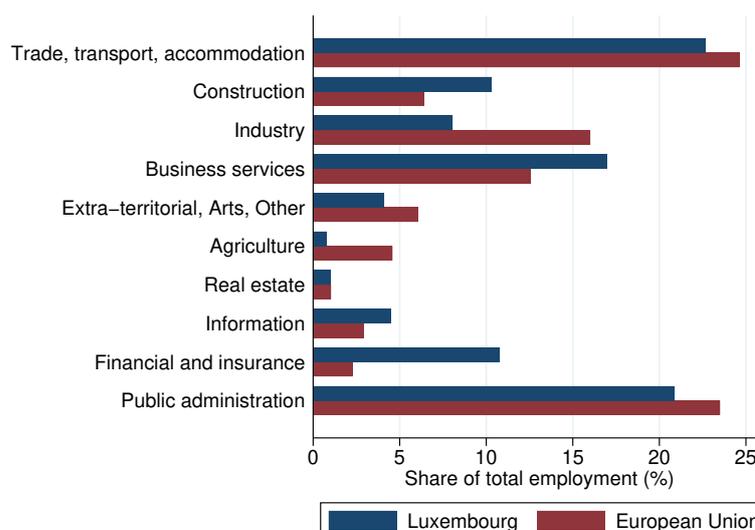
Nevertheless, "vulnerable sectors" such as hotels and catering, tourism and events had already reduced their headcount by about 2 000 persons between February and May. Companies' job prospects, which were at their lowest point in April, are recovering only slowly across all sectors surveyed. Since November and the strengthening of sanitary measures, companies from the Horesca sector request again more partial unemployment benefits for their employees.

The paid non-working hours reported in Figure 7 give a picture of the effective use of the measure. In April 2020, 20% of all hours paid were for partial unemployment, while the requests granted concerned 34% of employees. It therefore seems that only 2/3 of the applications submitted actually led to partial unemployment. Working hours remained high in so-called "essential" branches as well as in teleworkable branches. In the 2nd quarter, 52% of resident employees teleworked, particularly in the financial sector (88%), education (80%) and jobs related to information and communication (77%).

Luxembourg is the only country in the euro area where total employment has slowed down but not declined in 2020. This is explained to a lesser extent by partial unemployment, but more importantly because the activity has decreased less in the sectors most exposed to the crisis and because some branches of services, traditionally very dynamic and with a significant weight in the GDP, were less affected by the crisis (the financial sector for example).⁸

In Luxembourg, 32% of employees work in the financial sector or in public administrations, which are less affected by the lockdowns and sanitary measures, compared to only 25% in the EU. If we only look at the residents in Luxembourg (excluding cross-border workers), 40% are employed in the financial sector or in a public institution (see Table 3).

Figure 8: Domestic employment by sector, European Union and Luxembourg



Source: Eurostat, Employment A*10 industry breakdowns, 2019.

⁸For more information about the economic impact of the COVID-19 crisis by branch of activity, see STATEC (2020), pp. 58-63.

Table 3: Employment in Luxembourg: National versus Domestic

Sector	Domestic	Share	National	Share	Share of non-residents
Wholesale & retail trade, transport, Horesca	105	23%	43	15%	59%
Construction	48	10%	16	6%	66%
Industry (except construction)	37	8%	13	4%	66%
Technical activities; admin. & support	80	17%	34	12%	57%
Agriculture, forestry and fishing	4	1%	2	1%	50%
Real estate activities	5	1%	2	1%	56%
Information and communication	21	4%	12	4%	44%
Financial and insurance activities	50	11%	32	11%	37%
Public sector, education, human health	96	21%	83	29%	14%
Extra-territorial, Arts, Other service	19	4%	33	11%	-
Total	465	100%	287	100%	38%

Note: Domestic employment refers to workers working for employers based in Luxembourg, including the private sector and national government institutions but excluding supra-national institutions. National employment is the sector of employment of workers that live in Luxembourg. It includes workers for supra-national governments living in Luxembourg. Sources: STATEC (National accounts), EUROSTAT (Labour Force Survey), 2019. The employment number is measure in thousand persons.

As in past crises, cross-border commuters were more affected during the containment (-0.9% in the 2nd quarter, against -0.4% for national employment), but they also enjoyed most of the rebound in employment in the 3rd quarter (+1.6%, against +0.7% for nationals). Over the first eight months of 2020, 5,700 jobs were created, half of which were occupied by residents and the other half by cross-border workers.

Mortgages and banks in Luxembourg

Beyond the risks for households and the real economy, the COVID-19 shock and the high household indebtedness can create risks for the financial sector. The case of Luxembourg is specific given the role of the country as a financial center. This point is illustrated in Table 4 which shows the aggregate balance sheet of all banks (credit institutions) in Luxembourg. The total size of the balance sheet of banks is large, at more than €850 billions at the end of 2020. This represents around 3% of the size of banks in the euro area as a whole. Given the large size of banks' balance sheets relative to the size of the country and their specialisation in private banking, depositary banking and corporate finance activities, mortgages account for a small fraction of banks' balance sheets in Luxembourg. Total mortgages outstanding stood at €39 billions at the end of 2020, equivalent to 5% of the assets of banks, against an average of 13% for banks in the euro area as a whole.

The total capital of the Luxembourg banking system is at €63.5 billion or 7% of assets. The ratio of capital to assets, also known as the leverage ratio, is thus comfortably above the 3% required by the Basel III regulations. Nevertheless, a major crisis on the local mortgage market could potentially reduce the capital of banks and affect their solvency. As of December 2020 (the last date available in Table 4), the COVID-19 crisis does not seem to have impacted substantially the balance sheets of banks in Luxembourg.

Mortgages outstanding rose by a robust amount of €3.3 billion in 2020, which is higher than the increase in 2019 (+€2,5 billion). The amount of capital available to banks has also increased, and so have deposits from households. As most households had little opportunity to consume while earning a stable income, they increased their savings. This improves the balance sheet of households but also provides a relatively stable and cheap source of funding for banks.

Table 4: Aggregate balance sheet of banks in Luxembourg

Item	Year		
	2018	2019	2020
<i>Assets</i>			
Mortgages	33,064	35,635	38,958
Corporate loans	112,087	117,607	107,082
Other assets	623,504	661,736	705,088
Total assets	768,655	814,978	851,128
<i>Liabilities</i>			
Capital	60,137	62,791	63,535
Household deposits	56,274	59,792	64,752
Non-househ. Deposits	398,714	428,492	459,683
Other liabilities	253,530	263,903	263,158
Total liabilities	768,655	814,978	851,128

Note: This table shows key items of the aggregate balance sheets of Monetary Financial Institutions (excluding the central bank) in Luxembourg. Sources: ECB, Luxembourg Central Bank. Mortgages: Loans for house purchase. Corporate loans: loans to non-financial corporations. Household deposits are deposits from households with other deposits are 'non-household deposits'. Figures in million euros and for December of each year.

Other prudential indicators suggest that the banking sector in Luxembourg is well capitalised, liquid and has remained profitable despite the crisis and the low interest rates. According to the European Banking Authority⁹, the average tier 1 capital ratio was 21% in June 2020, compared to 16% in the EU. Non-performing loans account for only 1% of total loans in Luxembourg (2% of non-performing loans in mortgages) while they represent 3% of total loans in the EU (3% of mortgages). The average return on equity remained stable at 6% in Luxembourg in June while it fell in the EU, from 5.7% in the end of 2019 to 0.5% in June 2020.

However, housing price developments, linked to the level of banks' exposure to mortgage credit and high household indebtedness, require continued monitoring. Between 2008 and 2020, the outstanding amounts of mortgages in Luxembourg have increased by 143%, while the average house price has doubled (+98%). The European commission warned that for many consecutive years, real house prices have continued to grow at a relatively high rate and warrant close attention.¹⁰ When we look at the aggregated balance sheet

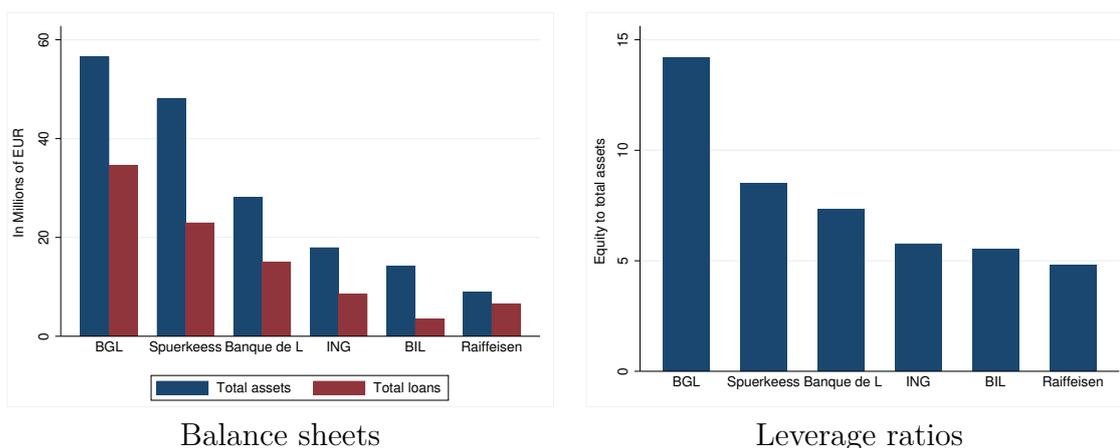
⁹European Banking Authority, Risk Dashboard, <https://www.eba.europa.eu/risk-analysis-and-data/risk-dashboard>.

¹⁰In January 2021, new standards for mortgages have been defined in Luxembourg to avoid overburden and to prevent banks from lending too much money (CSSF, 2020). Accordingly, the non-first-time buyers could only borrow 90% of the purchase price of the property (80% for buy-to-let investors).

of all banks in Luxembourg (Table 4), only 5% of total assets (6% of total loans) are mortgages but if we look only at the balance sheets of banks specialised in retail banking, mortgages account for 85% of total loans according to the last survey conducted by the ABL and CSSF (ABBL/CSSF, 2020).

The six major retail/universal banks in Luxembourg (namely the BGL, Spuerkeess, Banque de Luxembourg, ING, BIL and Raiffeisen) held in their balance sheet 92% of long term credits of households in Luxembourg at the end of 2019. As shown in Figure 9, these banks have a tier 1 ratio between 12%-30% and a leverage ratio well above the minimum requirement. The high solvency ratios suggest that they could absorb potential losses on their mortgage portfolio in Luxembourg. The last alert mechanism reports of the European commission for Luxembourg state that even if household debt, which is mostly mortgage debt, has reached relatively high levels reflecting the increase in house prices, "Risks for financial stability are mitigated by the soundness of the banking sector"(European Commission, 2019).

Figure 9: Balance sheets and leverage ratio of the 6 largest retail banks in Luxembourg. Source: Bankfocus, 2019.



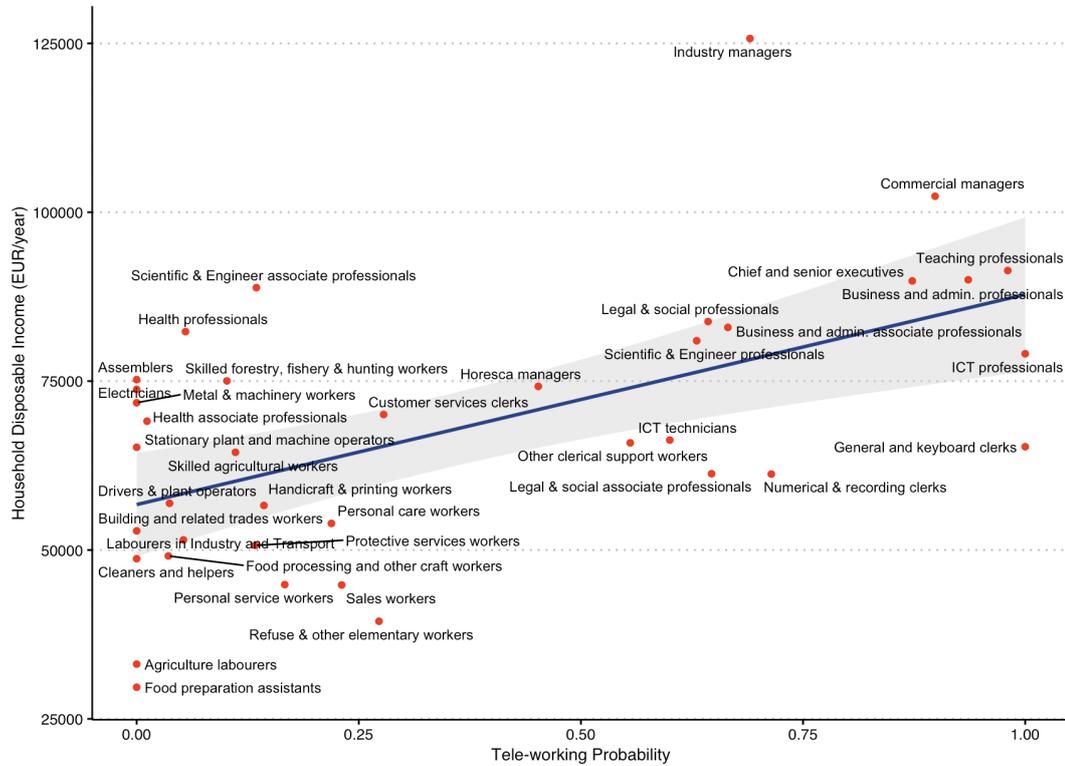
5 Stress test

Probability of Tele-working Across Sectors

The COVID-19 Pandemic is most likely to have heterogeneous impacts across industries and occupations. In case of stringent social distancing measures, those who work in finance or public sector can work from home, while those who work in the Horesca sector are more likely to be in partial or full unemployment. The sectors related to social and cultural activities are also most likely to be unable to perform one's job due to low demand or forced closure from the government. Dingel and Neiman (2020) have measured the teleworking possibility for all occupations and found that only 37% of total jobs in the United States can be done at home. Using the teleworkability measured from Dingel

and Neiman and mapping it to 2-digits ISCO classification, we find that 52.6% of jobs in Luxembourg can be performed at home.¹¹

Figure 10: Probability of Tele-working and Disposable Income in Luxembourg



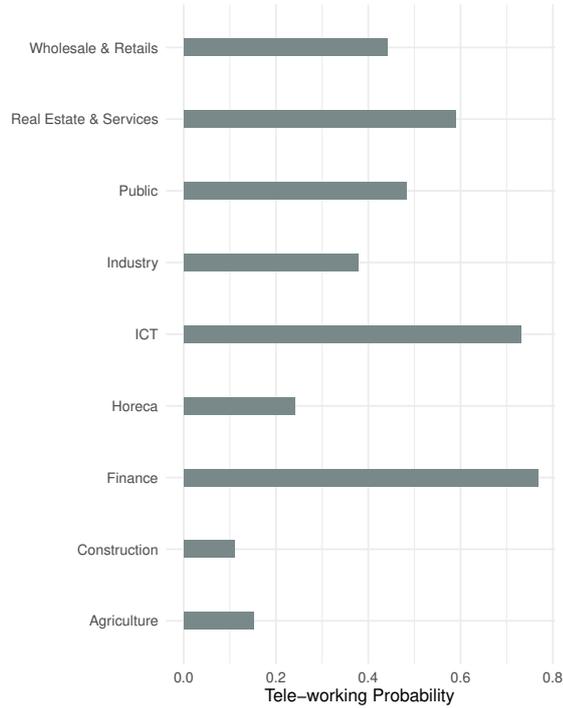
Notes: Authors' own calculation based on SILC 2019 and Teleworkability Index from Dingel and Neiman (2020) mapping to each 2-digit ISCO major group. The average household disposable income and the average probability of a job that can be done at home are weighted to representative of the whole population.

Workers in a profession with high probability of working from home also earn more on average. Figure 10 illustrates the likelihood of teleworking from household heads to their average household disposable income. There is a significant variant across sectors; however, the trend is upward and highly significant. ISCO classification reflects the seniority in management level, so it is understandable that a low management level typically earns less and has a low probability of working from home. However, the trend is similar even when we map it to the NACE sector. As we can see from Figure 11, those who work in finance or ICT sectors regardless of management level have a much higher probability of performing their jobs at home than those who work in Horesca or Construction sectors.

One should note that the feasibility of working from home is just one indicator for measuring the impact of the COVID-19 social distancing measures. Those whose professionals cannot work from home but are in essential industries, might not be at a high risk of losing one's job than those who work in other sectors.

¹¹The detailed measure for each occupation classification for Luxembourg at 2-digit ISCO is provided in Appendix A.

Figure 11: Probability of Tele-working across Sectors in Luxembourg



Notes: Authors' own calculation based on SILC 2019 and Teleworkability Index from Dingel and Neiman (2020) mapping to each NACE major group. The average average probability of a job that can be done at home are weighted to be representative of the whole population.

The financial situation of Luxembourg households across sectors

To see how households cope with the COVID-19 shock, especially in the mortgage market, we first investigate the current financial state of a typical Luxembourg household. The financial state of households can display how much resources households can tap into, in case of an income shock, and how resilient their financial condition is, while servicing mortgages. Typically, families hold enough liquid assets they can continue servicing their debt for a long time. These households are thus well-equipped to cope with a temporary shock on their income or housing market. However, suppose families hold little liquid assets and the debt service is high proportional to their disposable income. In that case, households are highly sensitive to any shocks on revenue and housing market.

Table 5 shows a typical demographic and cash flow of an average household in Luxembourg and those currently servicing their mortgages on their primary residence. As we can see, on average, home-owners with mortgages have a household size of 3, which is a little above the national average at 2.4. Home-owners with mortgages also earn more. They earn on average €116,000 gross per year, which is 25% more than the national average at a little less than €93,000 per year per household. The majority of their debt payments is also toward the mortgage. Overall, the mean mortgage payment is at €20,000 per year, which is on average of more than €1,700 per month. After extracting the social contribution and all other expenses, households currently paying mortgages are left with

over €7,500 per year on average as free cash flow, which accounts for approximately 9.1% of their disposable income. We called this rate “free savings rate”. The free savings rate at national average is a little bit higher at 12.6%.

Table 5: Average Luxembourg Household Expenditure Structure

	Full Sample	Home-owners (w. mortgages)
Number of Households	226,279	60,487
Population Share	100%	27%
Avg. HH size	2.40	3.06
OECD Equiv. Gross Income	58,377	65,544
Gross Income	92,988	116,366
Expenses	51,278	52,613
EBIT (Income - Expenses)	41,710	63,753
Taxes & Social Contribution	24,766	33,416
Debt Service		
– mortgage	6,558	20,677
– non-mortgage	1,775	2,111
Free Cash Flow	8,610	7,548
Free savings rate	12.6%	9.1%

Note: Author own calculation from HFCS survey, Wave III (2018). Free savings rate is computed as percentage of gross disposable income. Housing tenure status is based on the current status of household’s home main residence.

Table 6: Average Luxembourg Household Balance Sheet

	Full Sample	Home-owners (w. mortgages)
Assets	995,658	1,114,169
<i>of which</i>		
Cash	59,207	54,349
Fin. Assets	59,865	62,740
Real Estate	713,588	860,313
Liability	104,188	302,581
<i>of which</i>		
Mortgage	95,127	294,320
Net Worth	891,470	811,587

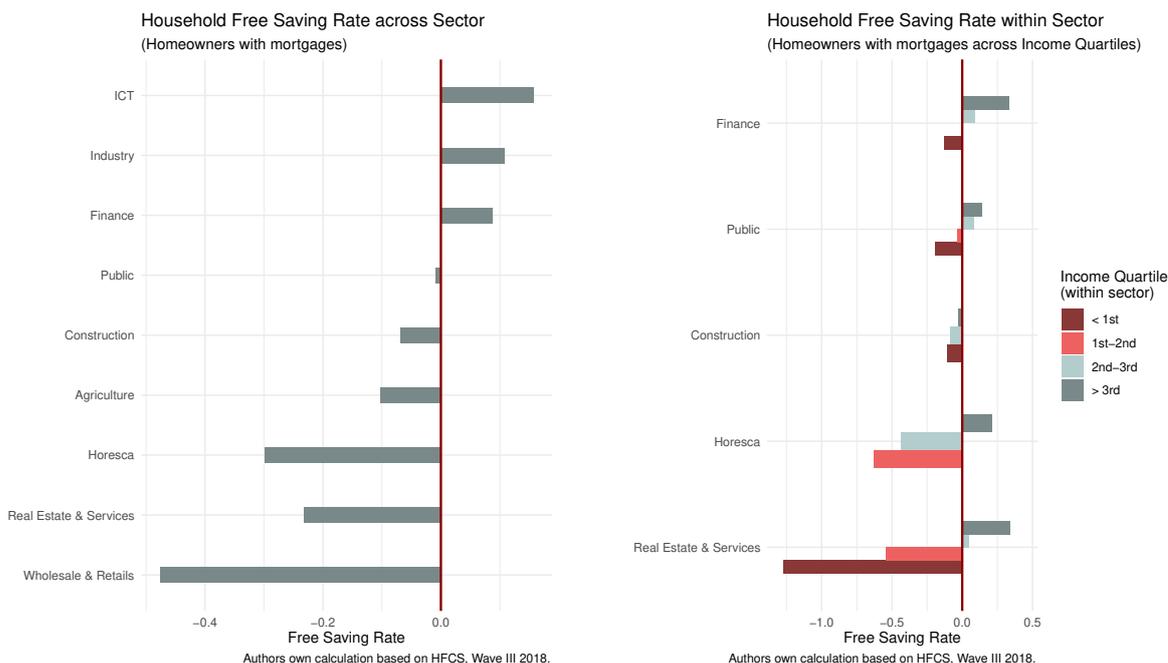
Note: Author own calculation from HFCS survey, Wave III (2018). Housing tenure status is based on the current status of household’s home main residence.

Table 6 illustrates the household balance sheets’ snapshot and the share of liquid assets. Overall, Luxembourg residents are wealthy with average total assets of almost €1 million, and current home-owners with mortgages are even more affluent. However, the majority of that wealth is in real estate. The share of real estate is accounted for more than 80% of total household wealth. Hence, if a shock hits on the real estate market, Luxembourg household’ wealth levels will be largely affected. The house prices have doubled since 2010 in Luxembourg; it considerably boosts the overall wealth of homeowners. On Table

6, the total mortgage debts of home-owners with mortgages are just around €294,000 on average. This means that the current Loan-to-Value (LTV) is just around 34%. This LTV is significantly below the standard 80% LTV commonly practised in the banking sector. The housing market’s appreciation favours existing home-owners, but it puts high pressure on the young generation and new buyers. New buyers will face higher housing burden and significant down payment barriers for becoming a home-owner.

Overall, we can see that home-owners in Luxembourg hold high liquid assets (including cash and financial assets), and the current LTV on their mortgages is low. But how good are those indicators across sectors and income quartiles? As shown in the previous section, a COVID-19 shock with stringent social distancing measures is more likely to affect those who work in a profession with low level of teleworking probability. Those who work in sectors with low demand due to COVID-19, like event management or cultural services are also more likely to be affected by the current sanitary shock. Hence, we also check for the free savings rate across sectors and across income quartiles within sectors. The results are reported in Figure 12.

Figure 12: Free savings rates of Home-owners with Mortgages Across and Within Sectors



Notes: Authors’ own calculations based on HFCS Wave III data. We restrict our samples to only those who are currently servicing their mortgages on their main residences and whose heads are employed as employees. It is noted that the home-ownership rates are greatly different across sectors (with 22% in Horesca and up to more than 80% in Public Sectors), and across income quartiles. The major groups of home-owners are within Public and Finance Sectors and from top quartiles; hence, the average free savings of home-owners with mortgages are still at 9.1% as indicated in Table 5.

We extract the classification of occupations and employment sectors of households from the household heads.¹² We also set the occupation classification and employment sector of

¹²Giordana and Ziegelmeyer (2019) use the demographic characteristics of the “financially knowledgeable person” (FKP) as an indicator for households’ demographic characteristics¹³. However, in the HFCS database, the FKP indicator (Question HA0100) is missing; hence, we assign the household’s demographic characteristic to the household head or the reference person in the HFCS survey.

the household head to the household.¹⁴ For employees, HFCS reports the classification of their firm's economic activities at one-character NACE. For those who are self-employed, not all of them have their own business; hence, there is no information regarding their NACE employment sector. We can only track the NACE employment sector for those who are self-employed and possess their own business. For the current state, we first consider only the employment sector (NACE) of employees. We then further segregate those groups into income quartiles within each sector, and compute the free savings rate for each household. Since this paper investigates the mortgage market, the average free savings rate across sectors and within sectors in Figure 12 is reported to only those who are home-owners with mortgages.

There is significant variance in free savings rates for home-owners with mortgages across different sectors and across income quartiles within a sector. The snapshot survey in 2018 shows that servicing mortgages places a huge burden on home-owners in Horesca, wholesales and retail sectors, while home-owners in ICT and finance sectors are more or less comfortable with the overall level of mortgage payments. The free savings rate is negative for the former groups, meaning that they don't accumulate more liquid wealth and possibly need to borrow more to cover all the households' costs. In contrast, the latter group continues to accumulate their liquid assets after servicing mortgage payments. A further look at different income quartiles within each sector also shows a significant variance. Overall, households in the last income quartiles in all sectors are relatively well-off and continue to accumulate more wealth than those in first income quartiles even in ICT and Finance sectors. The home-owners with mortgages in the first and second income quartile in ICT and Finance sectors, mostly those in junior positions, earn enough to make ends meet. However, one should note that the homeownership rate in those first and second income quartiles is significantly lower than in third and last income quartiles.

In conclusion, home-owners' overall financial situation with mortgages is heterogeneous across sectors and across different income groups within each sector. The COVID-19 crisis have heterogeneous impacts across sectors, with a bigger impact on those sectors that require or deal with social contacts. Those sectors, namely Horesca and wholesale and retail, also show a large share of households with a low level of free savings rates, making them even more susceptible to the COVID-19 shock. In the next subsection, we perform a stress test of COVID-19 shocks on households with current mortgages and see how resilient or vulnerable they are.

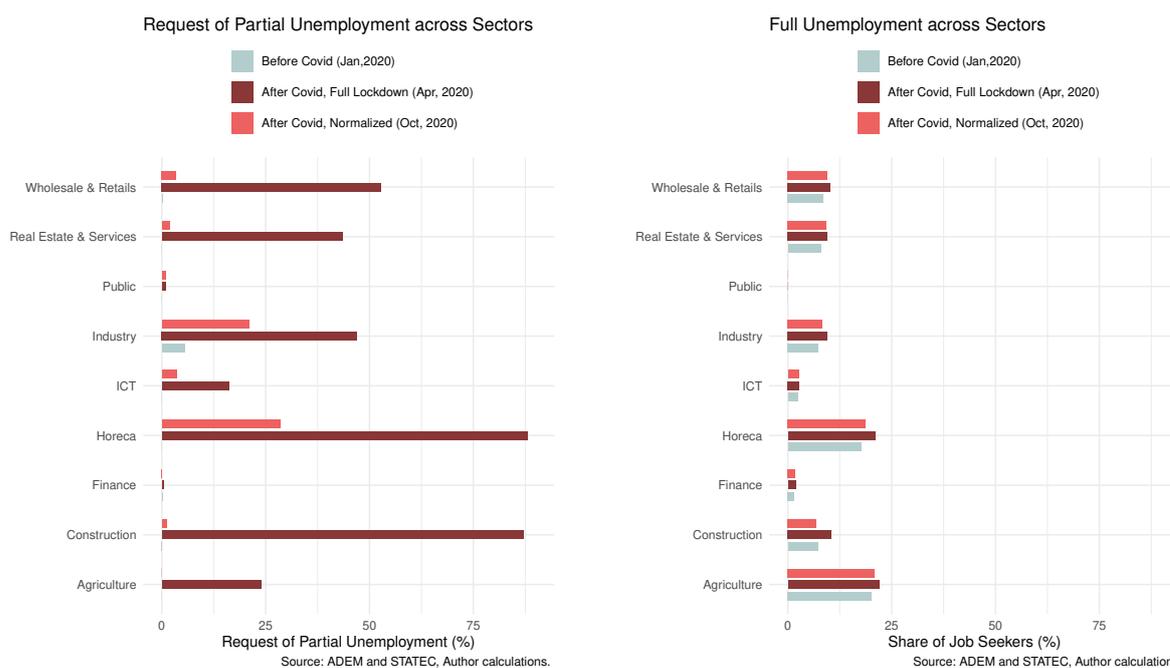
Simulation of income shock

To perform a COVID-19 Stress Test, we first need to investigate how the COVID-19 crisis affects the households' financial situations. There are two possible channels: the first is through an income shock due to job losses. As we can see from Section 2, the partial

¹⁴An alternative way is to assign a weight of 50% for households with two working members or one (the household head) retired, and the other spouse is still working.

and full unemployment rates increase right after the first complete lockdown in March 2020 in Luxembourg. These are the first-order impacts. The second possible channel is via changes in real-estate markets. If households expect an income shock and cannot honour their mortgage payment, there might be an increase in housing sales, and housing prices drops. Those drops in housing prices would further impact the LTV of banks' balance sheets and risk factors, and tighten the credit lines. However, if households and firms expect a short-lived COVID-19 shock, then the second channel impact might be relatively small. The second channel is of second-order implications, and it could be mitigated by an increase in demand for housing due to frequent home office from higher-income quartiles group. A second possible mitigation force of the second channel is also from the cross-border workers. They might consider relocating to Luxembourg due to tax reasons if the home-office trend continues to rise in the future. As those second channels are second-order and require a full-fledged model to specify, we first perform the first channel's stress test.

Figure 13: Unemployment level by Occupation



Notes: Authors' own calculations. The data for requests for partial unemployment benefits are from ADEM and STATEC with actual recording of each sector. The data for full-unemployment is approximated from the records of registered job-seekers from ADEM with ROME Occupation Classification (for more details see http://rome.adem.public.lu/index_metier.html). We then apply a simple mapping from ROME to NACE for easier comparison. It is noted that one categories of ROME can match to more than one categories of NACE, and vice versa, so we re-group some NACE sectors into large groups to facilitate the matching.

To compute the probability of losing a job due to the health crisis, we studied the evolution of job seekers by occupation, relative to the employment in each sector. Since the two indicators are based on different classifications (ROME classification for job seekers and NACE for employment), we merged classes in 8 large and distinct economic branches to compute the unemployment rate by type of activity to match the classification in HFCS. The share of workers requesting partial unemployment benefits relative to total workers

is illustrated in Figure 13. We include the numbers before the lockdown in January 2020, and when the economy was under full lockdown in April 2020, and when it was in partial lockdown in October 2020.

As we can see in the left graph of Figure 13, the requests for partial unemployment benefits from the Horesca and Construction sector jump from less than 1% to 80% under full lockdown in April 2020. Once the economy started to open up and entered a second lockdown in October, the construction sector returned to a smaller share of workers requesting partial unemployment benefits, while the Horesca and Industry sectors were still at more than 25% of workers under partial unemployment scheme. Thanks to the partial unemployment scheme in place, Luxembourg avoided a significant increase in the full unemployment rate. There is just a slight increase of less than 2% in the full unemployment rate in the whole country in April, and it had gone down from 7% in April to 6% in October 2020. Sector-wise, it is expected that the share of job seekers increased mostly in Horesca, industry and construction sectors under full lockdown as shown in the right panel of Figure 13. Under partial lockdown in October 2020, the construction sector's unemployment rate returned to the level before the lockdown, while the unemployment rate in the industry and the Horesca sectors remained higher than those before the lockdown.

Table 7: Income Shock Example: Industry Sector, 1st Income Quartile

	Before	After	
		80% rate	60% rate
Number of households	738	738	738
Household size	2.45	2.45	2.45
Gross Income	40,882	32,706	24,529
Expenses	23,083	23,083	23,083
EBIT (Income - Expense)	17,799	9,623	1,447
Debt Service			
– mortgage	9,961	9,961	9,961
– non-mortgage	1,866	1,866	1,866
Taxes & Social Contributions	5,035	3,235	1,851
Free Cash Flow	937	-5,439	-12,231
Liquidity Assets			
– cash	10,942	10,942	10,942
– fin. assets	2,181	2,181	2,181
Years of Survival	Safe	2.41	1.07

Note: Author own calculation from HFCS survey, Wave III (2018). The sample is subset to contain only homeowners with ongoing mortgages on home main residence. Tax and social contribution are recalculated by authors.

Next, we use both measures above to compute the probability to lose one's job in each corresponding sector and compute the share of vulnerable households. We define vulnerable families as those having negative cash reserves after three months once getting hit by an income shock. They are unable to service their mortgage debts and other expenses even when consuming all their liquid assets for more than three months. We

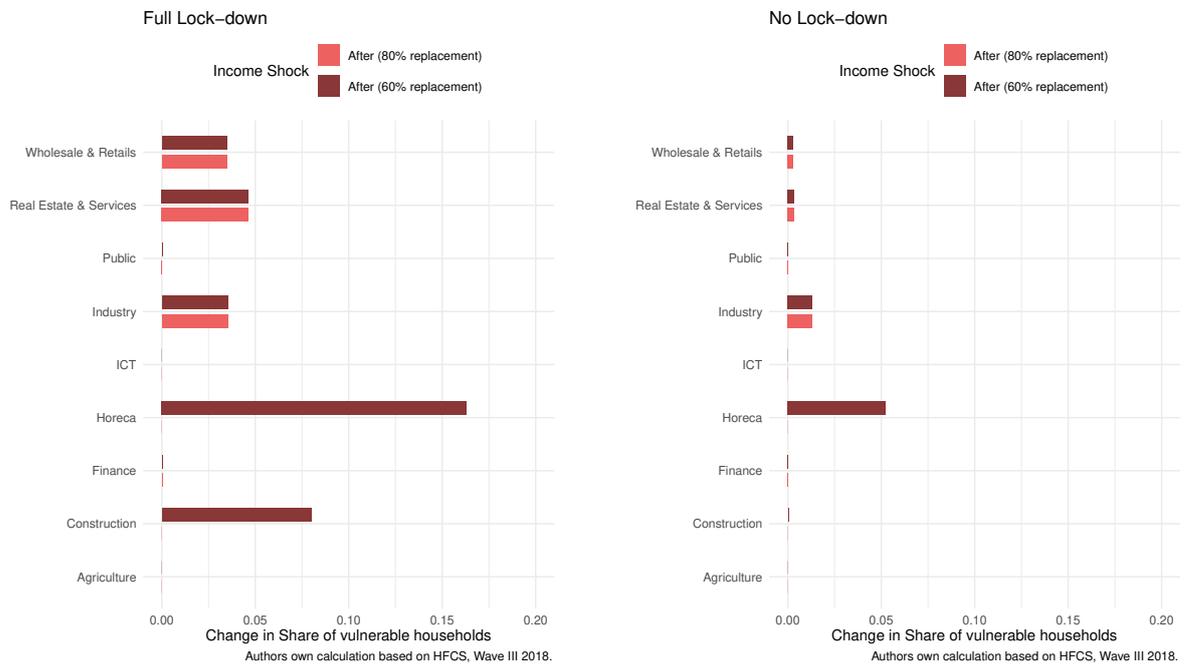
introduce two levels of income replacement rates, of 60% and of 80% of the original gross income.¹⁵ Afterwards, social contributions and income taxes are recomputed for each household. To keep the analysis simple and straight-forward with as fewer assumptions as possible, we preserve the levels of expenditures of households. We illustrate how we compute our stress test on the household's cash-flow and balance sheets in Table 7. We take an average income and average household expense in first-income quartiles in the industry sector and perform our stress test. As we can see, before the COVID-19 shock, this typical household has positive free cash flows, which further adds to their liquid assets, so they are classified as safe. However, an income shock with a replacement rate of 80% will put that household into a negative cash flow of almost $-\text{€}5,500$ per year; hence, they need to use up their liquid assets to smooth their consumption temporarily. The level of their liquid assets would have enough to cover their expenses for the next two years. We call this number as years of survival, and if we change the replacement rate to 60%, their years of survival are reduced to over one year. This household is then classified as resilient as their cash reserve is not negative until 1-2 years down the shock. We classified households as vulnerable when their cash reserve is negative after just three months.

We report the change in the share of vulnerable home-owners with mortgages across sectors in Figure 14. We consider both scenarios in full lockdown (left panel) and in partial lockdown (right panel). As we can see, under the complete lockdown, more than 15% of households in Horesca sector and around 8% households in Construction will fall into vulnerable situations. While under a no lockdown scenario, the Construction sector recovers quickly to the before-Covid level. The Horesca sectors' position is nevertheless stagnating at an increase of more than 5% of families that could not service their mortgage payment for the next three months. The impact is milder but still there for the wholesale and retail and industry sectors. For this analysis, we use the level of liquid assets at 2018 level, and the longer is the sanitary crisis, the more acute is the vulnerable households' finance issues.

To put the share of vulnerable families in perspective, we also plot the total number of mortgages and those in vulnerable situations across sectors in Figure 15. As we can see, the finance and public sectors are among the top two workplaces for homeowners with mortgages in Luxembourg. They also happen to be two secured sectors that are well-equipped to cope with COVID-19-type crisis. The sanitary crisis hit unevenly those who were already in a vulnerable situation. Almost half of those who work in the Horesca and the wholesale and retails sectors struggle to keep up with the mortgage payment with

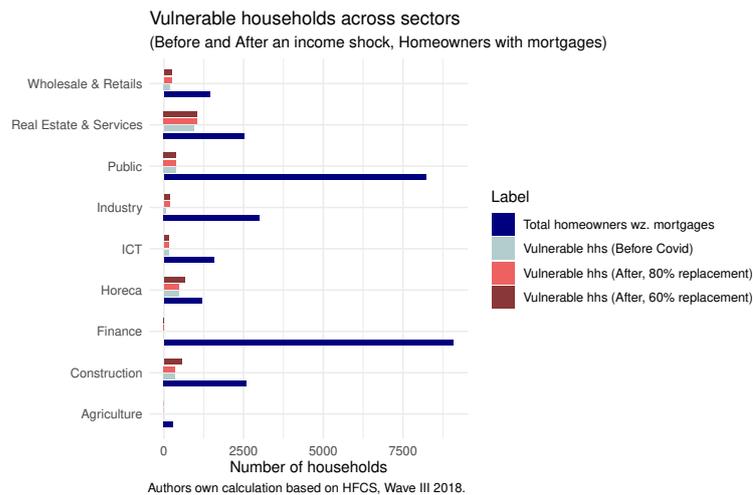
¹⁵We based our income replacement rates on the unemployment benefits provided by ADEM. In fact, those who are unemployed involuntarily and has been working in Luxembourg for at least 6 months get 80% of the average income and is capped at 2,5 times the social minimum wage. The maximal duration for unemployment benefits is for 12 months. For more details, see the link here. It is noted that those who lost their jobs while in probation period or under mutual agreement with a company are not qualified for unemployment benefits. We take the ranges of an income loss between 20% and 40% as a benchmark and for a simple illustration.

Figure 14: Change in Share of vulnerable households due to COVID-19



Notes: Authors' own calculation based on HFCS Wave III under the assumption of an income shock due to COVID-19. We matched the probability of losing one's jobs based on the partial and full unemployment rates under full lock-down and partial lock-down scenarios. The share of vulnerable households are strictly speaking to those who are home-owners with mortgages and those whose heads are currently employed as employees (which is at more than 80% of total households with mortgages). The share are calculated over the number of homeowners within each sectors.

Figure 15: Number of vulnerable households



Notes: Authors' own calculation based on HFCS Wave III under the assumption of an income shock due to COVID-19. We matched the probability of losing one's jobs based on the partial and full unemployment rates under full lock-down scenario. We consider only households those who are home-owners with mortgages and those whose heads are currently employed as employees (which is at more than 80% of total households with mortgages). The figure shows the total number of home-owners with mortgages in each sectors with the number of vulnerable households before and after a hypothetical income shock due to COVID-19.

low free savings rates. However, the mortgage market's overall situation in Luxembourg is relatively safe as most homeowners are either working in public or finance sectors.

6 Conclusion

Given the high level of household indebtedness and the risks that this raises for both households and the financial sector, it is important to understand how the pandemic could affect the local mortgage market.

In this report, we use a broad range of data to explore this issue. We first provide an overview of the economy and the balance sheet of households before the COVID-19 shock. We then use data on the partial unemployment scheme to understand how the pandemic affected the labour market. We find that the impact has been strongly asymmetric, with sectors such as hospitality and catering, retail trade or industry being strongly affected by the pandemic while the finance and public sectors were less affected. When we decompose the employment of residents by sectors, we find that around 50 % of residents work either in the financial or in the government sector. Since these sectors are likely to be less affected by the pandemic, the aggregate impact of the pandemic on the local mortgage market in Luxembourg is likely to be less severe relative to other countries.

We then perform a simple stress test of household balance sheets using disaggregated survey data. We find that, although the balance sheets of households are strong on average, there exists substantial disparities in the individual situations. The balance sheets of households working in more vulnerable sectors such as Horesca also tend to be more fragile. As a consequence, the pandemic could lead to the financial distress of a number of households despite the supportive aggregate situation.

While the different stylized facts can improve our understanding of the mortgage market and COVID-19 in Luxembourg, we do not claim that the relationships are causal. The stress-test in particular is meant to illustrate the heterogeneity in financial situations across households. A conservative reading of our note would focus on the facts presented. An interesting avenue for future research would be to further study the causality of these relationships using administrative data.

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