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Contact

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\$ 247-84365 (afternoons only)

Combined survey on R&D 2024 and Innovation 2022-2024

The aim of this survey is the collection of data concerning your business's innovation activities, as well as data on Research and experimental Development (R&D). This survey is carried out under **Regulation (EU) 2019/2152 of the European Parliament and of the Council on European business statistics** and on the basis of article 2 of the **Law of 10 July 2011 establishing the Institut national de la statistique et des études économiques (STATEC).**

Under the terms of the Law of 10 July 2011 establishing STATEC, businesses are bound to respond to this questionnaire. According to article 15 of the aforementioned Law, the refusal to respond to the survey, the refusal to respond within the requested time frame or the intentional delivery of inaccurate or incomplete information is liable to a fine of 251 up to 2.500 euros.

STATEC guarantees the confidential treatment of the individual data of the enterprises, which are used exclusively for the compilation of statistics or in the carrying out of scientific studies.

Please keep a copy of this questionnaire for your own records and return the completed original questionnaire to STATEC **before the date mentioned in the letter** accompanying the survey.

Introduction

Objectives of this survey

The aim of the combined survey on R&D and Innovation activity is to collect data on research and experimental development and innovation activities in Luxembourgish businesses, in order to produce harmonised and comparable statistics in the European Union.

The collected data, especially data on intramural Research and experimental Development, are used for the preparation of national accounts.

Scope

The present survey is aimed at resident businesses carrying out market activities according to the statistical classification of economic activities in the European Community (NACE Rev.2) on or from the Luxembourgish economic territory during the observation period.

The definition of the enterprise unit used in this survey includes resident natural persons, legal persons incorporated under Luxembourgish Law and Luxembourgish branches of legal units incorporated under foreign law.

Please exclude any innovation or R&D activities related to any permanent establishments and subsidiaries located in foreign territories such as foreign branches of a legal unit incorporated under Luxembourgish law.

Please report all items to the best of your ability, estimates are acceptable.

How to respond to this questionnaire

This questionnaire is intended primarily for the owner(s) or manager(s) responsible for R&D and innovation activities of the enterprise.

Due to the specialised nature of each question (e.g. R&D expenditure and personnel, key finance data, etc.), it may be necessary to collaborate with colleagues in different departments.



Please take into account all of the legal units listed in the "List of legal units targeted by this survey", that was annexed to the letter inviting you to participate in the survey.

The structure of the questionnaire

This questionnaire is divided into eleven sections:

| | Section A - General Information |
|--------------------------|--|
| R&D | Section B - Intramural Research and experimental Development |
| 2024 | Section C - Extramural Research and experimental Development |
| | Section D - Innovation |
| | Section E - Innovation activities and expenditures |
| | Section F - Factors hampering innovation activities |
| NNOVATION 2022 - 2024 | Section G - Innovations with environmental benefits |
| 2022 - 2024 | Section H - Financial support |
| | Section I - Co-operation |
| | Section J - Strategies and Business environment |
| | Section K - Comments and contact coordinates |

Section A - General Information

| A 1. | In 2024, was your enterprise part of an enterprise group? | |
|-------------|---|----------------------------|
| | An enterprise group consists of two or more legally defined enterprises under comenterprise in the group can serve different markets, as with national or regional subsidiproduct markets. The head office is also part of an enterprise group. | |
| | Yes → Please go to question A2. | |
| | No → Please go to question A4. | |
| A2. | In which country is the head office of your group located? Head office means the 'Ultimate controlling institutional unit of a foreign affiliate' (i. proceeding up a foreign affiliate's chain of control, which is not controlled by another in | |
| A3. | If the head office is located in Luxembourg, are all of the enterprises of the Luxembourg? | hat group located in |
| | Yes | |
| ① | Please answer all further questions about your enterprise only for Luxembourg . Exclude any subsidiaries, parent enterprises and foreign branches for the purposes | of this survey. |
| A4. | Please provide the estimated percentage of your employees who had a universit | y* degree in <u>2024</u> ? |
| | i. 0% to less than 1% v. 25% to less than 50 | 0% |
| | ii. 1% to less than 5% vi. 50% to less than 75 | 5% |
| | iii. 5% to less than 10% vii. 75% or more | |
| | iv. 10% to less than 25% | |
| | * ISCED 2011 levels 5 to 8; Employees who have either completed short-cycle education (at le degree (4 years) in a graduate school (engineering, commerce, architecture, translation (Licence/Maîtrise, Diplom/Magister/Staatsexamen, Bachelor/Master), or who hold a doctorate | n), a university degree |
| A5. | Approximately, what was the percentage of turnover in 2024 from customers loc | eated in: |
| | i. Luxembourg | % |
| | ii. Other EU* or EFTA** | % |
| | iii. All other countries | % |
| | Total turnover for the financial year 2024 | |
| | For credit institutions: Interests receivable and similar income. For insurance services: Gross premiums earned. | 1 0 0 % |

^{*} EU countries: Austria, Belgium, Bulgaria, Croatia, Cyprus, Czechia, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Italy, Ireland, Latvia, Lithuania, Malta, the Netherlands, Poland, Portugal, Romania, Slovenia, Slovakia, Spain, and Sweden.

^{**} EFTA countries: Iceland, Liechtenstein, Norway, Switzerland.

Section B - Intramural Research and experimental Development

What is Research and experimental Development (R&D)?

R&D is planned, creative work aimed at discovering new knowledge, or developing new or significantly improved products. It also includes R&D projects that have had negative results, in the case that an initial hypothesis failed to be confirmed or a product could not be developed as originally intended. R&D is distinguishable from other activities by the presence of a noticeable element of novelty and by the resolution of scientific or technological uncertainties.

R&D INCLUDES

- basic research, aimed at acquiring new knowledge, without any specific immediate commercial applications or uses;
- applied research, aimed at solving a specific problem or meeting a specific commercial objective;
- **experimental development**, consisting in the systematic use of research and practical experience to produce new or significantly improved goods, services, or processes.

Activities where there is no appreciable novelty or problem resolution are not considered to be R&D for the purpose of this survey.

R&D EXCLUDES

- routine product testing, design, quality control, and technical services unless they are an integral part of an R&D project;
- analytical projects (statistical analysis, efficiency surveys or market research) of a <u>routine</u> nature, with established methodologies, principles and models;
- literary, artistic, or historical projects, such as films, music, or books and other publications;
- prospecting or exploration for natural resources.

Does R&D include the development of software and Internet applications?

In this survey, report all software R&D as defined here regardless of its end use (internal or external).

R&D in software INCLUDES

- experimental software development or improvement activities that expand scientific or technological knowledge;
- development of new theories and/or new algorithms in the field of computer science;
- creation of new and original encryption or security techniques.

R&D in software **EXCLUDES**

- software development that does not depend on a scientific or technological advance, such as:
 - o supporting or adapting existing systems;
 - o adding functionality to existing applications;
 - o routine debugging of existing systems and software.
- creation of new software based on known methods and applications, even if these have not been used before by your enterprise;
- conversion or translation of existing software and software languages;
- adaptation of a product for a specific client, unless knowledge which significantly improved the base programme was added in that process.

| B1. | Based on the aforementioned definition, did your enterprise perform any intramural Research and |
|-----|---|
| | experimental Development (R&D) projects in 2024? |

| "Intramural | " refers to | R&D | activities | performed | within | your | enterprise | (in-house | or c | on-site) | during | a spe | ecific |
|-------------|-------------|--------|------------|-------------|--------|-------|--------------|--------------|-------|----------|----------|-------|--------|
| period, wha | atever the | source | of funds | , to create | new kn | owled | dge or to so | olve scienti | fic o | r techn | ical pro | blem | S. |

| Yes | No | |
|-----|------------------------------|----------------------------|
| | If you anawared No. | → Please go to question C1 |
| | ₹ ii you ariswered No | Please go to question C |

| B2. | Please provide a short description of the intra | mural R&D projects perfo | rmed in <u>2024</u> . |
|-----|--|----------------------------------|--|
| | | | |
| | | | |
| | | | |
| | | | |
| В3. | Does your enterprise have a dedicated R&D un | nit or department? | |
| | Yes No | | |
| B4. | In your enterprise, how many people were inve | olved in intramural R&D a | ctivities in <u>2024</u> ? |
| | Please answer about your enterprise only for Lux foreign branches for the purposes of this survey. | embourg . Exclude any sub | sidiaries, parent enterprises and |
| | | Please write '0' i | f no one was involved in a category. |
| | | Number of persons | Number of persons in full time equivalent (FTE)* |
| i | . Researchers | | , 9 |
| | Professionals engaged in the conception or creation of new knowledge, products, processes, methods and systems, and in the management of the projects concerned. | of which females: | y |
| ii | . Technicians and equivalent staff | | |
| | Persons whose main tasks require technical knowledge and experience in one or more scientific or technical fields. | of which females: | 3 |
| iii | . Other supporting staff | | |
| | Skilled and unskilled craftsmen, secretarial and clerical staff participating in R&D projects or directly associated with such projects. | of which females: | 9 |
| iv | . On-site consultants devoted to R&D | | |
| | * One FTE may be thought of as one person-year. A considered as 0.3 FTE. A full-time R&D worker emplo | | |
| B5. | Do you measure intramural R&D, either as a f general accounting system? | unction or as a cost cent | re, in your cost accounting or |
| | Yes No | | |

B6. Please specify the amount of the following intramural R&D expenditure items for the <u>financial year</u> 2024:

i. Personnel costs

Please consider the aggregate expenditure of all the legal units listed in the letter accompanying the survey. Exclude any subsidiaries, parent enterprises and foreign branches for the purposes of this survey. Also exclude VAT, amortisation and depreciation, and extramural R&D expenditure.

Please write '0' if you did not have any expenditure.

| Gross wages and salaries, perks, social security payments (employer's share) and all associated costs or fringe benefits. Personnel costs should relate to the number of persons in FTE (provided in B4). | |
|---|-----|
| Researchers | EUR |
| Technicians and equivalent staff | EUR |
| Other supporting staff | EUR |
| ii. Other current expenditure used to support R&D performed | |
| Direct costs of materials, supplies, consumables, equipment, as well as any pro rata administrative and overhead costs to support intramural R&D | EUR |
| Services provided by on-site consultants devoted to R&D | EUR |
| iii. Gross investments in tangible or intangible fixed assets used in R&D | |
| Gross amount paid for the acquisition of tangible and intangible fixed assets that are used in the performance of R&D. Please apply the pro-rata costs allocated to R&D. | |
| Land and buildings | |
| Includes land acquired for R&D use (e.g. testing grounds, sites for laboratories and pilot plants) and buildings constructed or purchased for R&D use, including major improvements, modifications and repairs. | EUR |
| Instruments and equipment, capitalised computer software | EUR |
| iv. Total of intramural R&D expenditure (i.+ii.+iii.) | EUR |

Section C - Extramural Research and experimental Development

| C1. | In <u>2024</u> , did your enterprise engage in any <u>extramural</u> Research and experimental Development (R&D) activities which are intended to benefit your enterprise? |
|-----|---|
| | Extramural R&D refers to the same activities as stated in Section B but performed off-site by other enterprises (including affiliated enterprises) or by public or private research organisations. |
| | Yes |
| C2. | How much did your enterprise spend on extramural R&D work in the <u>financial year 2024</u> : Exclude VAT and intramural R&D expenditure (already specified under B6). |
| | EUR |

Section D - Innovation

| Prod | uct | innovation | | |
|--------------|-------|--|-----------------|----------------------|
| | | nnovation is a new or improved good or service that differs significantly frozerous and which has been introduced on the market. | om the enterpri | se's previous |
| nclude | : | | | |
| √ √ | digi | olificant changes to the design of a good tall goods or services. | | |
| Exclude - | | simple re-sale of new goods and changes of a solely aesthetic nature. | | |
| D1. [| Durir | ng the three years 2022 to 2024, did your enterprise introduce: | | |
| | | | Yes | No |
| | i. | New or improved goods | | |
| | | Goods are usually tangible objects, but also include downloadable software, music and film, which are considered to be intangible goods. | | |
| | ii. | New or improved services | | |
| | | Services are usually intangible, such as retailing, banking, insurance, educational courses, air travel, consulting, cloud computing, streaming video and streaming music (in contrast to downloadable video and music). | | |
| | | If you answered No to both items | → Please go to | question D6 . |
| D2. F | Pleas | se provide a short description of the new or significantly improved goo | ds or services | S. |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| D3. V | Vere | any of your product innovations (goods or services) during the three | vears 2022 to | 2024: |
| | | | Yes | —— No |
| | | | | |
| | i. | New to your market? | | |
| | | Your enterprise introduced a new or significantly improved product onto your market before your competitors. It may have already been available in other markets. | | |
| | ii. | Only new to your enterprise? | | |
| | | Your enterprise introduced a new or significantly improved product that was | | |
| | | already available from the competitors in your market. | | |

| D4. | | g the definitions from question D3, please provide the percentages of prise in the financial year 2024 from: | the total turnover of you | r |
|-----|------|--|--|----|
| | | se consider the aggregate turnover of all the legal units listed in the letter impanying the survey. | in % of total turnover in the financial year 202 | 24 |
| | i. | New or significantly improved products introduced during the three years 2022 to 2024 that were new to your market | % | |
| | ii. | New or significantly improved products introduced during the three years 2022 to 2024 that were only new to your enterprise | % | |
| | iii. | Products that were unchanged or only marginally modified during the three years 2022 to 2024 | % | |
| | | Include the resale of new products purchased from other enterprises | | |
| | | Total turnover for the financial year 2024 | 1 0 0 % | |
| | | For credit institutions: Interests receivable and similar income. For insurance services: Gross premiums earned. | | |
| D5. | Who | developed these product innovations? | | |
| | | | Please tick all that apply. | |
| | i. | Your enterprise alone in Luxembourg | | |
| | ii. | Your enterprise together with other enterprises* or organisations** | | |
| | iii. | Your enterprise, by adapting or modifying goods or services originally developed by other enterprises* or organisations** | | |
| | iv. | Other enterprises* or organisations** | | |
| | | ependent enterprises plus other parts of your enterprise group (subsidiaries, sister en niversities, research institutes, non-profit organisations, etc. | nterprises, head office, etc.). | |

^{- 9 -}

Process innovation

A **process innovation** is a new or improved process for one or more business functions that differs significantly from the enterprise's previous processes and which has been brought into use by the enterprise.

| i. Methods for producing goods or providing services, including methods for developing goods or services. i.e. processes for any activities that transform inputs into goods or services, including engineering and related technical testing, analysis and certification activities to support production. ii. Logistics, delivery or distribution methods | | | Yes | No |
|---|-------|--|-----------|------------------|
| ii. Logistics, delivery or distribution methods | i. | developing goods or services | | |
| i.e. processes for transportation and service fulfilment, warehousing and order processing. Wethods for information processing or communication .e. processes for information and communication systems, including: hardware and software, data processing and database, maintenance and repair, web-hosting and other computer-related information activities. Wethods for accounting or other administrative operations .e. processes for accounting, bookkeeping, auditing, payments and other financial or insurance activities, procurement, other administrative operations. Wethods of organising procedures or external relations | | i.e. processes for any activities that transform inputs into goods or services, including engineering and | | |
| i.e. processes for information and communication systems, including: hardware and software, data processing and database, maintenance and repair, web-hosting and other computer-related information activities. iv. Methods for accounting or other administrative operations | ii. | | | |
| i.e. processes for accounting, bookkeeping, auditing, payments and other financial or insurance activities, procurement, other administrative operations. v. Business practices for organising procedures or external relations | iii. | i.e. processes for information and communication systems, including: hardware and software, data processing and database, maintenance and repair, web-hosting and other computer-related information | | |
| vi. Methods of organising work responsibility, decision making or human resource management vii. Marketing methods for promotion, packaging, pricing, product placement or after sales services i.e. processes for advertising, direct marketing, exhibitions and fairs, market research and other activities to develop new markets; pricing strategies and methods, sales and after-sales activities. If you answered No to all items → Please go to question E | iv. | i.e. processes for accounting, bookkeeping, auditing, payments and other financial or insurance activities, | | |
| vii. Marketing methods for promotion, packaging, pricing, product placement or after sales services i.e. processes for advertising, direct marketing, exhibitions and fairs, market research and other activities to develop new markets; pricing strategies and methods, sales and after-sales activities. If you answered No to all items → Please go to question Expression Please go to question Please go to questi | ٧. | Business practices for organising procedures or external relations | | |
| i.e. processes for advertising, direct marketing, exhibitions and fairs, market research and other activities to develop new markets; pricing strategies and methods, sales and after-sales activities. If you answered No to all items → Please go to question E | vi. | | | |
| If you answered No to all items → Please go to question E | vii. | after sales services | | |
| | | | | otion F 4 |
| Please provide a short description of the new or significantly improved processes or methods. | | If you answered No to all items → Please g | o to ques | stion E 1 |
| | Pleas | se provide a short description of the new or significantly improved processes or r | nethods | - |
| | | | | |
| | | | | |

D8. Who developed these process innovations?

| | | Please tick all that apply. |
|------|---|-----------------------------|
| i. | Your enterprise alone in Luxembourg | |
| ii. | Your enterprise together with other enterprises* or organisations** | |
| iii. | Your enterprise, by adapting or modifying processes originally developed by other enterprises* or organisations** | |
| iv. | Other enterprises* or organisations** | |

^{*} Independent enterprises plus other parts of your enterprise group (subsidiaries, sister enterprises, head office, etc.).
** Universities, research institutes, non-profits, etc.

Section E - Innovation activities and expenditures

Innovation activity includes all developmental, financial and commercial activities, undertaken by an enterprise, which are intended to or result in an innovation.

E1. During the three years 2022 to 2024, did your enterprise engage in the following innovation activities?

| Res | esearch and experimental Development (R&D): Yes No | | | | |
|------|---|---|------------------|---------------------|--|
| i. | stock of knowledge fo | es undertaken by your enterprise to increase the r developing new and improved products and r to Section B - for the detailed definition of this | | | |
| | If you answered Yes , he 2022 to 2024: | now was R&D performed during the three years | | | |
| | | Continuously i.e. your enterprise had permanent R&D staff in-house | | | |
| | | Occasionally i.e. as needed only | | | |
| ii. | enterprises (including e | ne activities as above, but performed by other nterprises or subsidiaries within your group) or by ch organisations, purchased by your enterprise. | | | |
| | ovation activities that ding 2022 to 2024: | id not lead to any innovation introduced | | | |
| iii. | Ongoing innovation a | ctivities at the end of 2024 | | | |
| iv. | Abandoned or suspen | ded before completion | | | |
| V. | innovation in your enter The innovation activity wa the introduction of an inno | s completed at the end of 2024 but has not resulted in evation by the end of 2024, e.g. because it concerned approved product or business process, or because the | | | |
| | If you answ | ered No to all items in questions D1, D6 and E1 | → Please go to q | uestion F2 . | |
| | | Otherwise | → Please go to q | uestion E2 . | |

E2. In your enterprise, how many people were involved in innovation activities in 2024?

Please, exclude R&D activities.

Please answer about your enterprise only for **Luxembourg**. Exclude any subsidiaries, parent enterprises and foreign branches for the purposes of this survey.

Please write '0' if no one was involved in a category.

| | | Number of persons | Number of persons in full time equivalent (FTE)* |
|-----|---|--|--|
| i. | R&D personnel | Already provided in question B4 | Already provided in question B4 |
| ii. | Personnel conducting innovation activities, excluding R&D personnel | | و |

E3. How much did your enterprise spend on innovation and research and experimental development (R&D) in the financial year 2024 only?

Innovation activities cover current expenditures (including labour costs, outsourced activities, and other related costs) as well as capital expenditures on buildings and equipment.

Please consider the aggregate expenditure of all the legal units listed in the letter accompanying the survey. Please estimate if you lack precise accounting data.

| lea | se estimate if you lack precise accounting data. | |
|------|--|---|
| | | Please write '0' if you did not have any expenditure in 2024. |
| i. | Intramural R&D | Already provided in question B6 . |
| ii. | Extramural R&D | Already provided in question C2. |
| iii. | All other innovation expenditures, i.e. excluding R&D | EUR |
| | Personnel costs for employees engaged in innovation activities, excluding cost of any R&D personnel Personnel costs should relate to the number of persons in full time equivalent (FTE) provided in E2 ii . | EUR |
| | Services, materials, supplies purchased from others for innovation | EUR |
| | Capital goods for innovation | EUR |

buildings for innovation activities other than R&D.

^{*} One FTE may be thought of as one person-year. A person who spends 30% of his or her time in innovation activities should be considered as 0.3 FTE. A full-time worker employed for 6 months is a 0.5 FTE.

Section F - Factors hampering innovation activities

| | | Tick one box only |
|---------------------|--|-------------------------------------|
| i. | A <u>lack of resources</u> prevented us from having more innovation activities | |
| ii. | We decided not to have more innovation due to other reasons than a lack of resources | |
| | e.g. strategic reasons; not the right time to innovate; other priorities; risks too high; low expected returns | |
| iii. | We had no further innovation activities because there was no need for innovation | |
| | Please go to question G1 | |
| | ch of the following best describes why your enterprise had <u>no innovatio</u> | <u>n</u> activities dur |
| | | |
| the tl | ch of the following best describes why your enterprise had <u>no innovatio</u> | n activities dur Tick one box only |
| the tl i. | th of the following best describes why your enterprise had <u>no innovation</u> hree years from <u>2022 to 2024</u> : A <u>lack of resources prevented us from innovating</u> | |
| i. | ch of the following best describes why your enterprise had no innovation hree years from 2022 to 2024: A lack of resources prevented us from innovating | |

Section G - Innovations with environmental benefits

An innovation with environmental benefits is a new or improved product or business process of an enterprise that generates positive or lower negative environmental impacts, compared to the enterprise's previous products or processes, and that has been made available to potential users or brought into use.

The environmental benefit can be the primary objective of the innovation or a by-product of other objectives.

The environmental benefits of an innovation can occur during the production of a good or service, or during its consumption or use by the end user of a product. The end user can be an individual, another enterprise, the government, etc.

G1. During the three years 2022 to 2024, did your enterprise introduce innovations with any of the following environmental benefits, and, if yes, was their contribution to environmental protection rather significant or insignificant?

Please tick one box per row. Yes. Yes, but Environmental benefits obtained within your enterprise No significant insignificant i. Reduced material or water use per unit of output..... Reduced energy use or CO₂ 'footprint' (reduce total CO₂ production) iii. Reduced air, water, noise or soil pollution iv. Replaced a share of materials with less polluting or hazardous substitutes..... v. Replaced a share of fossil energy with renewable energy sources..... vi. Recycled waste, water, or materials for own use or sale ... vii. Protection of bio-diversity..... Environmental benefits obtained during the consumption or use of a good or service by the end user viii. Reduced energy use or CO₂ 'footprint' Reduced air, water, noise or soil pollution Facilitated recycling of product after use Extended product life through longer-lasting, more durable products Protection of bio-diversity..... If you answered **No** to all options → Please go to question H1.

Otherwise

→ Please go to question G2.

G2. During the three years <u>2022 to 2024</u>, how important were the following factors in driving your enterprise's decisions to introduce innovations with environmental benefits?

Please tick one box per row.

innovations

vi. Improving your enterprise's reputation.....

vii. Voluntary actions or initiatives for environmental good practice within your sector.....

viii. High cost of energy, water or materials

contracts.....

ix. Need to meet requirements for public procurement

| | a | \sim | |
|---|---|--------|---|
| - | 1 | n | • |

Section H - Financial support

| H1. | Duri | ng the three years <u>2022 to 2024</u> , did your enterprise obtain | the following ty | pes of fundir | ıg? |
|-----|------------|---|--|---------------------------------|------------------|
| | | | Yes, successfully obtained some funding of this type | Tried, but not successful | No |
| | i. | Equity finance | | | |
| | | Finance provided in exchange for a share in the ownership of your enterprise. | | | |
| | ii. | Debt finance | | | |
| | | Finance that your enterprise must repay. | | | |
| | | If you answered Yes to one of the | options → Pl | ease go to que | stion H2. |
| | | O | therwise → Pl | ease go to que | stion H3. |
| H2. | | our enterprise obtained funding, was this used (partly o | or fully) for <u>R&</u> | &D or other i | nnovatior |
| | | | , | fes | No |
| | i. | Equity finance Finance provided in exchange for a share in the ownership of your en | | | |
| | ii. | Debt finance Finance that your enterprise must repay. | [| | |
| Н3. | | ng the three years <u>2022 to 2024,</u> did your enterprise receive wing levels of government? | e any public fin | ancial suppor | t from the |
| | <u>Fro</u> | m Luxembourg | • | /es | No |
| | i. | R&D subsidies from the Ministry of the Economy, R&D loan from R&D loans from similar institutions | | | |
| | ii. | Other financial support from Luxembourgish ministries or gove agencies | | | |
| | Fro | m the European Union (EU) | | | |
| | iii. | EU Programme for Research and Innovation (Horizon 2020, F Europe) | I | | |
| | iv. | Other financial support from a EU institution | [| | |
| | | If you answered No to | all items → PI | ease go to que | estion H5 |
| | | O | therwise → PI | ease go to que | estion H4 |

| | activ | ities? | | |
|-----|-------------|---|----------------|----------------|
| | <u>Fro</u> | m Luxembourg | Yes | No |
| | i. | R&D subsidies from the Ministry of the Economy, R&D loan from SNCI, R&D loans from similar institutions | | |
| | ii. | Other financial support from Luxembourgish ministries or government agencies | | |
| | <u>Froi</u> | m the European Union (EU) | | |
| | iii. | EU Programme for Research and Innovation (Horizon 2020, Horizon Europe) | | |
| | iv. | Other financial support from a EU institution | | |
| H5. | | ng the three years <u>2022 to 2024,</u> did your enterprise use any tax incer wing purposes? | itives or allo | wances for the |
| | | | Yes | No |
| | i. | R&D or other innovation activities | | |
| | ii. | Any other types of activities | | |

H4. If your enterprise received financial support, was this used (partly or fully) for R&D or other innovation

Section I - Co-operation

| l1. | During the three years $\underline{2022}$ to $\underline{2024}$, did your enter organisations? | prise co-opera | ate with other er | nterprises o |
|---------------|--|---------------------|------------------------|---------------------|
| | Co-operation is active participation with other enterprise commercially benefit. Exclude pure outsourcing with no active | • | ons. Partners do | not need to |
| | | | Yes | No |
| i. | On R&D | | | |
| ii. | On other innovation activities excluding R&D | | | |
| iii. | On any other business activities | | | |
| | If you answered Yes to either | er option i. or ii. | → Please go to q | uestion I2 . |
| | | Otherwise | → Please go to q | uestion J1 . |
| I2. PI | lease indicate the type of innovation co-operation partner | by location: | | |
| | | | Other | All other |
| | | Luxembourg | EU* or EFTA** | countries |
| | | PI | ease tick all that app | ly. |
| i | . Private business enterprises outside your enterprise group | | | |
| | Consultants, commercial labs, or private research institutes | | | |
| | b. Suppliers of equipment, materials, components or software | | | |
| | c. Enterprises that are your clients or customers | | | |
| | d. Enterprises that are your competitors | | | |
| | e. Other enterprises | | | |
| ii | . Enterprises within your enterprise group | | | |
| iii | . Universities or other higher education institutions | | | |
| iv | . Government or public research institutes | | | |
| V | Clients or customers from the public sector*** | | | |
| vi | . Non-profit organisations | | | |

^{*} EU countries: Austria, Belgium, Bulgaria, Croatia, Cyprus, Czechia, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Italy, Ireland, Latvia, Lithuania, Malta, the Netherlands, Poland, Portugal, Romania, Slovenia, Slovakia, Spain and

Sweden.

"EFTA countries: Iceland, Liechtenstein, Norway, Switzerland.

"The public sector includes government owned organisations such as local and national administrations and agencies, schools, the sector includes government owned organisations such as security, transport, housing, energy, etc.

Section J - Strategies and Business environment

| J1. | | ng the three years <u>2022 to 2024</u> , how would you <u>ket</u> you were operating in? | | oompo | | | on the <u>mair</u> |
|-----|--------------------------|--|-------------|-----------|---------------------------------|-----------------|-----------------------------|
| | i. | No competition | iii. | Quite in | tense | | |
| | ii. | Not very intense | iv. | Very int | ense | | |
| J2. | To w | hat extent do the following factors describe the | competitive | e enviro | nment on t | he <u>mai</u> ı | n market? |
| | | | | Please ti | ck one box p | er row. | |
| | | | High | Medi | ım l | _ow | Not relevant |
| | i. | Your position on the market is influenced by new entrants | | | | | |
| | ii. | Products/services are getting outdated | | | | | |
| | iii. | Technological developments are difficult to predict | | | | | |
| | iv. | Price competition / small margins | | | | | |
| | V. | Competition in quality and variety of goods and services | | | | | |
| J3. | | ng the three years <u>2022 to 2024</u> , how importatormance of your enterprise? | nt were the | followin | g strategie | es to th | ne economic |
| | | | | , | | | |
| | | | | , | Please tick or | ne box p | er row. |
| | | | | High | Please tick of Medium | | er row. Not important |
| | i. | Improving your existing goods or services | | | | | Not |
| | i. ii. | Improving your existing goods or services Introducing new goods or services | | | | | Not |
| | | | | | | | Not |
| | ii. | Introducing new goods or services | | | | | Not |
| | ii. iii. | Introducing new goods or services Low-price (price leadership) | | | | | Not |
| | ii. iii. iv. | Introducing new goods or services Low-price (price leadership) High-quality (quality leadership) A broad range of goods or services | | | | | Not |
| | ii. iii. iv. v. | Introducing new goods or services Low-price (price leadership) High-quality (quality leadership) A broad range of goods or services | | | | | Not |
| | ii. iii. iv. v. | Introducing new goods or services Low-price (price leadership) | | | | | Not |
| | ii. iv. v. vi. | Introducing new goods or services Low-price (price leadership) | | | | | Not |

| J4. | | ng the three years <u>2022 to 2024</u> , how important to the mai wing methods of organising work? | nageme | nt of your | busine | ess were the |
|------|-------------|---|--------|----------------|----------|-----------------|
| | | | F | Please tick or | ne box p | er row. |
| | | | High | Medium | Low | Not important |
| | i. | Planned job rotation of staff across different functional areas. | | | | |
| | ii. | Regular brainstorming sessions for staff to think about improvements that could be made within the business | | | | |
| | iii. | Cross-functional work groups or teams (combined across different working areas for functions) | | | | |
| | iv. | Periodic monitoring of performance indicators of your firm | | | | |
| | ٧. | Evaluation of individual (or employee) job performance | | | | |
| | vi. | Facilitating work-life balance of employees | | | | |
| J5. | | ng the three years <u>2022 to 2024</u> , how important were the follow our business? | | ctors relate | | |
| | | | High | Medium | Low | Not |
| | | | | | | important |
| | i. ii | Government policies or measures related to climate change Increasing customer demand for products that help mitigate | | | | |
| | 11. | or adapt to climate change (e.g. low-carbon products) | | | | |
| | iii. | Increasing costs or input prices resulting from climate change (e.g. higher insurance fees, higher prices for water, adaptation of processes or facilities) | | | | |
| | iv. | Impacts of extreme weather conditions (e.g. damages / disturbances) | | | | |
| | V. | Internal corporate policies aimed at reducing the CO2 footprint (e.g. commitments to achieve net-zero greenhouse gas emissions) | | | | |
| Inte | ellec | tual Property Rights (IPRs) | | | | |
| J6. | Duri | ng the three years <u>2022 to 2024</u> , how important were the rprise's knowledge or innovations? | follow | ing metho | ds to | protect your |
| | | | F | Please tick or | ne box p | er row. |
| | <u>Forr</u> | mal methods | High | Medium | Low | Not relevant |
| | i. | Patents | | | | |
| | ii. | Registration of design patterns | | | | |
| | iii. | Trademarks | | | | |
| | iv. | Copyright | | | | |
| | Stra | tegic methods | | | | |
| | ٧. | Secrecy, including non-disclosure agreements | | | | |
| | vi. | Complexity of design | | | | |
| | vii | Lead-time advantage on competitors | | | | |

Section K - Comments and contact coordinates

| K1. I | In the box below, please write | any additional c | omments that you would like to make: |
|------------------|---|-------------------|--|
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| K2. I | How long did it take to comple | te this question | naire? |
| | | | |
| | Hours | Mir | nutes |
| | | | |
| K 3. I | Please indicate the departmen | t(s) in your busi | ness that provided the information: |
| | R&D | | Human resources |
| | | | |
| | Finance / Accounting | | Management |
| | IT | . \square | Other |
| | | | |
| Please return | provide details of the person ed on this questionnaire. | we should cont | act if we have any queries regarding the information |
| Na | ame | | Phone |
| Posi | tion | | E-mail |
| | | | |
| | | | |
| (lc | ocation) | (date) | (signature) |

Thank you for completing the questionnaire, your response is important.